

This section shows each milk pickup in litres during the month with the total litres at the bottom.

			1		2	3	4	1666			
5	6	1639	7	8	1700	9	10	1711			
12	1687	13	14	1713	15	16	1740	17	18	1695	
19	20	1679	21	22	1604	23	24	1598	25		
26	1612	27	28	1617	29	30	1676	31			
Production								Total	24989		

DAILY QUOTA

	Saleable	Temporary	Production Quota
Previous	27.92	.00	27.92 kgs
Adjustments	.00	.00	.00 kgs
Current	27.92	.00	27.92 kgs

	Component Tests kg/hL			Total
	Butter fat	Protein	Lactose	
01-07	3.8600	3.1300	5.6400	
08-15	3.8600	3.1500	5.6500	
16-23	3.7800	3.1100	5.6400	
24-31	3.6800	3.1000	5.6500	
Average	3.7913	3.1222	5.6453	12.5587
Shipped	947.4	780.2	1410.7	3138.3

Maximum Credits:	418.8
Minimum Credits:	-837.6

BF to SNF Ratio Data			
	Mth	03/04	04/05
YTD ratio:	A	2.3200	2.3630
	S	2.3421	2.2968
	O	2.3052	2.2743
Prev YTD:	N	2.3092	2.2785
	D	2.2077	2.3125
	J	2.2784	
12 mo. ratio:	F	2.2383	
	M	2.2330	
	A	2.1866	
Target ratio:	M	2.1192	
	J	2.1430	
	J	2.3295	

Previous Credits	Credit Adj	Starting Credits	Monthly Quota	Butter Fat Shipments	Difference	Credits Bought/Sold	Ending Credits	Marginal Market	Credits Lost
-706.5	.0	-706.5	865.5	947.4	81.9		-624.6		.0

Estimate of daily production required to reach 0 credits within six months = 827L

This section shows the weekly fresh tests for each period.
Average is weighted by calculating the volumes shipped during each period by the corresponding test for the same period.
Shipped is the total kilograms of Butterfat, Protein and Lactose.

			1	2	1652	3	4	1666		
5	6	1639	7	8	1700	9	10	1711	11	
12	1687	13	14	1713	15	16	1740	17	18	1695
19	20	1679	21	22	1604	23	24	1598	25	
26	1612	27	28	1617	29	30	1676	31		
Production								Total	24989	

DAILY QUOTA			
	Saleable	Temporary	Production Quota
Previous	27.92	.00	27.92 kgs
Adjustments	.00	.00	.00 kgs
Current	27.92	.00	27.92 kgs

	Component Tests kg/hL			Total
	Butter fat	Protein	Lactose	
01-07	3.8600	3.1300	5.6400	
08-15	3.8600	3.1500	5.6500	
16-23	3.7800	3.1100	5.6400	
24-31	3.6800	3.1000	5.6500	
Average	3.7913	3.1222	5.6453	12.5587
Shipped	947.4	780.2	1410.7	3138.3

Maximum Credits:	418.8
Minimum Credits:	-837.6

BF to SNF Ratio Data			
	Mth	03/04	04/05
YTD ratio: 2.3050	A	2.3200	2.3630
	S	2.3421	2.2968
	O	2.3052	2.2743
Prev YTD: 2.2968	N	2.3092	2.2785
	D	2.2077	2.3125
	J	2.2784	
12 mo. ratio: 2.2544	F	2.2383	
	M	2.2330	
	A	2.1866	
Target ratio: 2.2330	M	2.1192	
	J	2.1430	
	J	2.3295	

Previous Credits	Credit Adj	Starting Credits	Monthly Quota	Butter Fat Shipments	Difference	Credits Bought/Sold	Ending Credits	Marginal Market	Credits Lost
-706.5	.0	-706.5	865.5	947.4	81.9		-624.6		.0

Estimate of daily production required to reach 0 credits within six months = 827L

SNF Ratio (2.3125) = Protein + Lactose test (3.1222+5.6453) and dividing it by the Butterfat test (3.7913).

Monthly ratios, a YTD average ratio for the current dairy year, a YTD for the previous dairy year, the average for the last 12 months and your individual target ratio are shown here.

		1	2	3	4		
5	6	7	8	9	10	11	
12	13	14	15	16	17	18	
19	20	21	22	23	24	25	
26	27	28	29	30	31		
Production				Total	24989		

Component Tests kg/hL				
	Butter fat	Protein	Lactose	Total
01-07	3.8600	3.1300	5.6400	
08-15	3.8600	3.1500	5.6500	
16-23	3.7800	3.1100	5.6400	
24-31	3.6800	3.1000	5.6500	
Average	3.7913	3.1222	5.6453	12.5587
Shipped	947.4	780.2	1410.7	3138.3

BF to SNF Ratio Data			
	Mth	03/04	04/05
YTD ratio:	A	2.3200	2.3630
	S	2.3421	2.2968
	O	2.3052	2.2743
Prev YTD:	N	2.3092	2.2785
	D	2.2077	2.3125
	J	2.2784	
12 mo. ratio:	F	2.2383	
	M	2.2330	
	A	2.1866	
Target ratio:	M	2.1192	
	J	2.1430	
	J	2.3295	

DAILY QUOTA	Saleable	Temporary	Production Quota
Previous	27.92	.00	27.92 kgs
Adjustments	.00	.00	.00 kgs
Current	27.92	.00	27.92 kgs

Maximum Credits:		418.8	
Minimum Credits:		-837.6	

Previous Credits	Credit Adj	Starting Credits	Monthly Quota	Butter Fat Shipments	Difference	Credits Bought/Sold	Ending Credits	Marginal Market	Credits Lost
-706.5	.0	-706.5	865.5	947.4	81.9		-624.6		.0

Estimate of daily production required to reach 0 credits within six months = 827L

			1	2	1652	3	4	1666		
5	6	1639	7	8	1700	9	10	1711		
12	1687	13	14	1713	15	16	1740	17	18	1695
19	20	1679	21	22	1604	23	24	1598	25	
26	1612	27	28	1617	29	30	1676	31		
Production								Total	24989	

	Component Tests kg/hL			
	Butter fat	Protein	Lactose	Total
01-07	3.8600	3.1300	5.6400	
08-15	3.8600	3.1500	5.6500	
16-23	3.7800	3.1100	5.6400	
24-31	3.6800	3.1000	5.6500	
Average	3.7913	3.1222	5.6453	12.5587
Shipped	947.4	780.2	1410.7	3138.3

BF to SNF Ratio Data			
	Mth	03/04	04/05
YTD ratio: 2.3050	A	2.3200	2.3630
	S	2.3421	2.2968
	O	2.3052	2.2743
Prev YTD: 2.2968	N	2.3092	2.2785
	D	2.2077	2.3125
	J	2.2784	
12 mo. ratio: 2.2544	F	2.2383	
	M	2.2330	
	A	2.1866	
Target ratio: 2.2330	M	2.1192	
	J	2.1430	
	J	2.3295	

DAILY QUOTA	Saleable	Temporary	Production Quota
Previous	27.92	.00	27.92 kgs
Adjustments	.00	.00	.00 kgs
Current	27.92	.00	27.92 kgs

Maximum Credits:	418.8
Minimum Credits:	-837.6

Previous Credits	Credit Adj	Monthly Quota	Butter Fat Shipments	Difference	Credits Bought/Sold	Ending Credits	Marginal Market	Credits Lost
-706.5		865.5	947.4	81.9		-624.6		.0

Estimate of daily production credits within six months = 827L

Daily Quota holdings and any increases or decreases are shown in this section.

Monthly Quota is shown in the next section and is obtained by multiplying the DQ by the number of days in the month.

			1	2	1652	3	4	1666		
5	6	1639	7	8	1700	9	10	1711		
12	1687	13	14	1713	15	16	1740	17	18	1695
19	20	1679	21	22	1604	23	24	1598	25	
26	1612	27	28	1617	29	30	1676	31		
Production								Total	24989	

	Component Tests kg/hL			
	Butter fat	Protein	Lactose	Total
01-07	3.8600	3.1300	5.6400	
08-15	3.8600	3.1500	5.6500	
16-23	3.7800	3.1100	5.6400	
24-31	3.6800	3.1000	5.6500	
Average	3.7913	3.1222	5.6453	12.5587
Shipped	947.4	780.2	1410.7	3138.3

BF to SNF Ratio Data			
	Mth	03/04	04/05
YTD ratio: 2.3050	A	2.3200	2.3630
	S	2.3421	2.2968
	O	2.3052	2.2743
Prev YTD: 2.2968	N	2.3092	2.2785
	D	2.2077	2.3125
	J	2.2784	
12 mo. ratio: 2.2544	F	2.2383	
	M	2.2330	
	A	2.1866	
Target ratio: 2.2330	M	2.1192	
	J	2.1430	
	J	2.3295	

DAILY QUOTA	Saleable	Temporary	Production Quota
Previous	27.92	.00	27.92 kgs
Adjustments	.00	.00	.00 kgs
Current	27.92	.00	27.92 kgs

Maximum Credits:	418.8
Minimum Credits:	-837.6

Previous Credits	Credit Adj	Starting Credits	Monthly Quota	Butter Fat Shipments	Difference	Ending Credits	Marginal Market	Credits Lost
-706.5	.0	-706.5	865.5	947.4	81.9	-24.6		.0

Estimate of daily production required to reach 0 credits within six months = 827L

Maximum Credits: This producer can accumulate over quota production to a maximum of 15 times his daily quota or 418.8 kgs of BF and still obtain full domestic price.

Minimum Credits: This producer can accumulate under production to a limit of -30 times his DQ or -837.6 kgs of BF and retain the ability to produce it in the future.

			1	2	1652	3	4	1666		
5	6	1639	7	8	1700	9	10	1711		
12	1687	13	14	1713	15	16	1740	17	18	1695
19	20	1679	21	22	1604	23	24	1598	25	
26	1612	27	28	1617	29	30	1676	31		
Production								Total	24989	

	Component Tests kg/hL			Total
	Butter fat	Protein	Lactose	
01-07	3.8600	3.1300	5.6400	
08-15	3.8600	3.1500	5.6500	
16-23	3.7800	3.1100	5.6400	
24-31	3.6800	3.1000	5.6500	
Average	3.7913	3.1222	5.6453	12.5587
Shipped	947.4	780.2	1410.7	3138.3

BF to SNF Ratio Data			
	Mth	03/04	04/05
YTD ratio: 2.3050	A	2.3200	2.3630
	S	2.3421	2.2968
	O	2.3052	2.2743
Prev YTD: 2.2968	N	2.3092	2.2785
	D	2.2077	2.3125
	J	2.2784	
12 mo. ratio: 2.2544	F	2.2383	
	M	2.2330	
	A	2.1866	
Target ratio: 2.2330	M	2.1192	
	J	2.1430	
	J	2.3295	

DAILY QUOTA	Saleable	Temporary	Production Quota
Previous	27.92	.00	27.92 kgs
Adjustments	.00	.00	.00 kgs
Current	27.92	.00	27.92 kgs

Maximum Credits:	418.8
Minimum Credits:	-837.6

Previous Credits	Credit Adj	Starting Credits	Monthly Quota	Butter Fat Shipments	Difference	Credits Bought/Sold	Ending Credits	Marginal Market	Credits Lost
-706.5	.0	-706.5	865.5	947.4	81.9		-624.6		.0

Estimate of daily production required to reach 0 credits within six months = 827L

Starting Credits comes from the last month and = credit position between +418.8 and -837.6.
Difference: (+) means over quota, **(-)** means under quota. Add this # to the **Starting Credits** to get **Ending Credits** but ending credits can't exceed Max or Min.
Credits Bought/Sold is from the Credit Exchange.
Marginal Market is any over quota that exceed quota & Maximum credits.
Credits Lost is any underproduction that exceed quota & Minimum Credits.
Estimate is daily volume at current BF test needed to fill quota and get credits to 0 in six months.

						1	1719			
2	3	1692	4	5	1655	6	7	1692	8	
9	1729	10	11	1819	12	13	1860	14	15	1850
16	17	1963	18	19	2037	20	21	2094	22	
23	2056	24	25	2070	26	27	2115	28	29	2156
30	31	2221								
Production							Total	30728		

Component Tests kg/hL				
	Butter fat	Protein	Lactose	Total
01-07	3.8400	3.1800	5.7000	
08-15	3.9000	3.2100	5.7200	
16-23	3.9000	3.1900	5.7100	
24-31	3.8600	3.1800	5.7200	
Average	3.8759	3.1899	5.7130	12.7789
Shipped	1191.0	980.2	1755.5	3926.7

BF to SNF Ratio Data			
	Mth	03/04	04/05
YTD ratio: 2.3037	A	2.3200	2.3630
	S	2.3421	2.2968
	O	2.3052	2.2743
	N	2.3092	2.2785
Prev YTD: 2.2938	D	2.2077	2.3125
	J	2.2784	2.2970
	F	2.2383	
12 mo. ratio: 2.2560	M	2.2330	
	A	2.1866	
	M	2.1192	
Target ratio: 2.2330	J	2.1430	
	J	2.3295	

DAILY QUOTA			
	Saleable	Temporary	Production Quota
Previous	27.92	.00	27.92 kgs
Adjustments	.00	.00	.00 kgs
Current	27.92	.00	27.92 kgs

Maximum Credits:	418.8
Minimum Credits:	-837.6

Previous Credits	Credit Adj	Starting Credits	Monthly Quota	Butter Fat Shipments	Difference	Credits Bought/Sold	Ending Credits	Marginal Market	Credits Lost
-624.6	.0	-624.6	865.5	1191.0	325.5		-299.1		.0

Estimate of daily production required to ship 0 credits within six months = 762L

Starting Credits of -624.6 moved to -299.1 because this producer shipped 325.5 kgs over quota. **Estimate** last month told him to ship 827 litres per day or about 1650 per pickup and he shipped about 2000 litres a pickup. This month's estimate is telling him to ship 762 per day or 1520 per pickup.

		1	2	2172	3	4	2204	5				
6	2229	7	8	2202	9	10	2165	11	12	2158		
13		14	2024	15	16	1998	17	18	2070	19		
20	2070	21		22	1993	23		24	1945	25	26	1927
27		28	1904									
Production										Total		29061

	Component Tests kg/hL			Total
	Butter fat	Protein	Lactose	
01-07	3.9900	3.1400	5.7700	
08-15	3.9300	3.1300	5.7700	
16-23	3.8400	3.1300	5.7800	
24-31	3.8100	3.1100	5.7900	
Average	3.8946	3.1282	5.7768	12.7996
Shipped	1131.8	909.1	1678.8	3719.7

BF to SNF Ratio Data			
	Mth	03/04	04/05
YTD ratio: 2.3012	A	2.3200	2.3630
	S	2.3421	2.2968
	O	2.3052	2.2743
Prev YTD: 2.2858	N	2.3092	2.2785
	D	2.2077	2.3125
	J	2.2784	2.2970
12 mo. ratio: 2.2600	F	2.2383	2.2865
	M	2.2330	
	A	2.1866	
Target ratio: 2.2330	M	2.1192	
	J	2.1430	
	J	2.3295	

DAILY QUOTA

	Saleable	Temporary	Production Quota
Previous	27.92	.00	27.92 kgs
Adjustments	.00	.00	.00 kgs
Current	27.92	.00	27.92 kgs

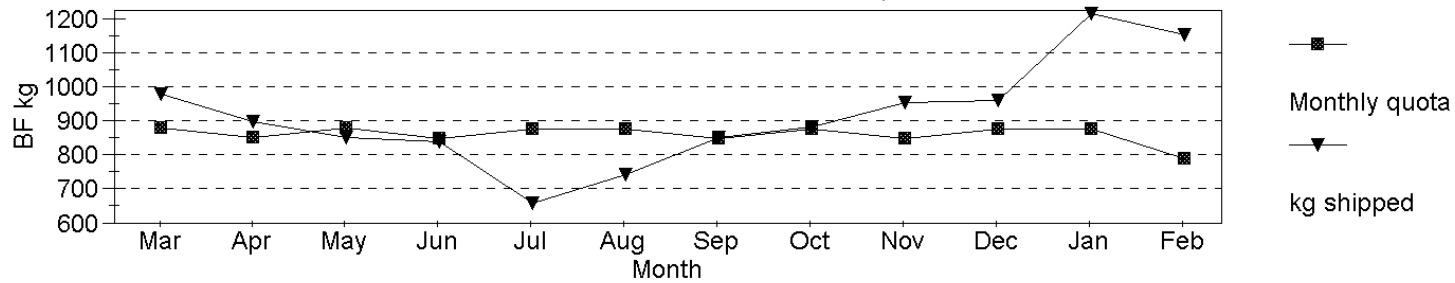
Maximum Credits:	418.8
Minimum Credits:	-837.6

Previous Credits	Credit Adj	Starting Credits	Monthly Quota	Butter Fat Shipments	Difference	Credits Bought/Sold	Ending Credits	Marginal Market	Credits Lost
-299.1	.0	-299.1	781.8	1131.8	350.0		50.9		.0

Estimate of daily production required to meet credits within six months = 710L

Starting Credits of -299.1 moved to +50.9 because this producer shipped 350 kgs over quota. **Estimate** last month told him to ship 762 litres per day or about 1520 per pickup and he shipped about 2100 litres a pickup. This month's estimate is telling him to ship 710 per day or 1420 per pickup.

Domestic Production vs. Quota



Milk Quality Information	S.C.C	L.P.C	S.P.C	Freezing Inhibitors	Ply	Barn Score	12 Month History			
This Month	200000	10	1000				Shipments:	275597	Gross \$/hl:	63.80
12 Month Average	183333	11	1366			90.00	Revenue:	175,828.03	Prov avg \$/hl:	63.68
Provincial Average	231289	148	6813			92.00	Marketing Deductions:		-11,428.15	

Revenue	Domestic Market			Marginal Market			Total
	Shipments	Rate	Value	Shipments	Rate	Value	
Litres	29061			0	.000	\$0.00	
B.F.	1131.8	7.1992	\$8,148.05		.0000	\$0.00	
Protein	909.1	8.6104	\$7,827.71	.0	.0000	\$0.00	
Lactose	1678.8	1.3447	\$2,257.48	.0	.0000	\$0.00	
Total Solids	3,719.7			.0			\$62.74/hL
Total Revenue		\$62.74/hL	\$18,233.24		\$0.00	\$0.00	\$18,233.24

Marketing Deductions	Shipments	Rate	\$	Other Deductions
Transportation	290.6	2.3400	(\$680.03)	Producer Group Ins (\$191.92)
Promotion	3,719.7	.0950	(\$353.37)	
Administration	3,719.7	.0510	(\$189.70)	
Lab Fee	3,719.7	.0016	(\$5.95)	

TOTAL DEDUCTIONS	(\$1,420.97)
TOTAL PAYABLE	\$16,812.27
ADVANCE	\$9,316.36
DUE PRODUCER	\$7,495.91
DUE N.B.M.M.B.	
NEXT ADVANCE	\$8,406.14

Name:
Address: