

# MILK MATTERS

Dairy Farmers of New Brunswick  
Producteurs laitiers du Nouveau-Brunswick

P.O. Box 5034, Sussex, NB E4E 5L2 Tel: (506) 432-4330 Fax: (506) 432-4333 E-mail: nbmilk@nbmilk.com

A monthly publication for New Brunswick milk producers

November 15, 2009

**Blend Price:** The average price paid to producers in NB for October 2009 milk was **\$71.44/hl** for milk containing BF 4.03 kg/hl, Protein 3.40 kg/hl and LOS 5.65 kg/hl

**Quota Exchange Deadline:**  
Tuesday, Dec 1, 2009 - 4:00 pm

**Quota Price Cap:**  
Bids or offers above \$28,000 will be rejected.

**Credit Exchange Deadline:**  
Thursday, Nov 19, 2009 4:00 pm

**Minimum Quota Holdings**  
A Producer must hold ten (10) kilos of Daily Quota to have his milk picked up by the Board.

**Joint Quota Committee holds first meeting in Quebec city on November 13.**

**Woodstock Area will choose from 2 candidates to be the DFNB director in their area**

**DFNB Is On The Web!**  
[www.nbmilk.org](http://www.nbmilk.org)

**DFNB's general email is:**  
[nbmilk@nbmilk.org](mailto:nbmilk@nbmilk.org)

## BOARD OF DIRECTORS

<b>Reginald Perry</b> Chairman, Sussex	433-5243
<b>Ed Crandlemire</b> Vice-Chair, Wood-	375-6054
<b>Lisa Beaulieu</b> Director-At-Large	445-3032
<b>Philip Christie</b> Fredericton	466-4305
<b>Gerald Daley</b> North East	546-5969
<b>Reint-Jan Dykstra</b> Moncton	372-4685
<b>Paul Gaunce</b> Director-At-Large	832-4756
<b>Fred Waddy</b> Director-At-Large	372-8812
<b>Marcel Daigle</b> North-West	736-9262

**Fall Meetings:** Directors were pleased with the input that they received from producers on the various topics and recommendations that the Board presented at this fall's local area meetings. The Board expects that local milk committees will be bringing forward their thoughts on these various issues through resolutions at the Annual Meeting. On that note, the Board will be busy over the next few weeks assembling all the material and reports in preparation for its Annual Meeting being held at the Delta Fredericton on December 1-3, 2009.

**DFNB Elections:** Marcel Daigle was elected by acclamation in the **Northwest area's** by-election that was held to fill the vacancy created when Gerben Klompmaker stepped down. Marcel was elected to complete Gerben's term which ends December 2010. Ed Crandlemire and Fons de Jong were nominated in the **Woodstock** area and election ballots were sent to producers in the Woodstock area. Producers will have to select the individual they wish and return their ballot to the NB Farm Products Commission, postmarked no later than midnight, November 13, 2009. The chosen individual will begin their three year term on December 3, 2009. **Reint-Jan Dykstra—Moncton Area and Gerald Daley—North East Area** were re-elected by acclamation for the three year term beginning on December 3, 2009.

## **Agreement on Internal Trade**

**(AIT):** Supply Managed Commodities were surprised to learn that Ministers gave their approval to the Eleventh Protocol of Amendment to the Agreement on Internal Trade (AIT), Ministers stated that the revised Chapter Nine on Agricultural and Food Goods is a major improvement over the previous one as it extends its coverage to all technical measures related to agricultural products. Ministers also stated that the revised agriculture chapter will not apply to measures relating to supply management systems regulated by federal or

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## **36<sup>th</sup> Annual Meeting of Dairy Farmers of NB Delta Fredericton Fredericton, NB**

### **Tuesday, December 1, 2009**

(Closed Session - Dairy Producers Only)

- 10:00 a.m. Registration
- 1:00 p.m. Call to Order  
Producer Boards Session
- 3:00 p.m. **NUTRITION BREAK**
- 3:15 p.m. Discussion Forum
- 5:00 p.m. Adjournment

### **Wednesday, December 2, 2009**

- 8:30 a.m. Review of 2008 Annual Meeting  
2009 Annual Report
- 09:45 a.m. Financial Report
- 10:00 a.m. Milk2020
- 10:15 a.m. EMP Presentation
- 10:30 a.m. **NUTRITION BREAK**
- 10:45 a.m. Agricultural Alliance of NB
- 10:55 a.m. National Farmers Union
- 11:05 a.m. NB Milk Dealers
- 11:20 a.m. NB Farm Products Commission
- 11:35 a.m. DFNB Chairman's Address  
*Reginald Perry, Chairman*
- Noon. Luncheon
- 1:15 p.m. Canadian Dairy Commission
- 1:45 p.m. Dairy Farmers of Canada Policy
- 2:15 p.m. Dairy Farmers of Canada Promotion
- 2:45 p.m. Local Milk Committee Resolutions
- 4:30 p.m. *Adjournment*

### **SOCIAL EVENTS**

- 6:00 p.m. Cash Bar
- 7:00 p.m. Banquet  
Minister of Agriculture & Aquaculture  
Producer of the Year  
*Fons de Jong*

### **Thursday, December 3, 2009**

- 9:00 a.m. Motion to Accept  
Financial Statements  
Appointment of Auditor  
Local Milk Committee Resolutions
- 10:00 a.m. **NUTRITION BREAK**  
Local Milk Committee Resolutions
- 12:30 p.m. *Adjournment*

### **Other Events:**

- Tuesday 11:00 a.m. - CanAtlantic AGM
- Thursday 8:00 a.m. - Milk 2020 AGM

**Dairy Farmers of New Brunswick**

**Quota Exchange for November, 2009**

Price in Dollars	# of Sellers	Total Cum Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers	Total Cum Buyers
\$20,000.00	0	0	.0	.0	19.1	19.1	5.0	1	8
\$22,000.00	0	0	.0	.0	14.1	14.1	2.0	1	7
\$23,000.00	0	0	.0	.0	12.1	12.1	1.0	1	6
\$23,500.00	1	1	2.0	2.0	9.1	11.1	.0	0	5
\$23,700.00	1	2	2.0	4.0	7.1	11.1	.0	0	5
\$24,000.00	0	2	.0	4.0	7.1	11.1	2.0	1	5
\$24,499.00	1	3	4.0	8.0	1.1	9.1	.0	0	4
QESP \$24,500.00	1	4	1.0	9.0	.1	9.1	.0	0	4
\$24,790.00	1	5	28.7	37.7	-28.6	9.1	.0	0	4
\$24,800.00	1	6	23.0	60.7	-51.6	9.1	.0	0	4
\$25,000.00	0	6	.0	60.7	-51.6	9.1	9.0	3	4
\$25,500.00	0	6	.0	60.7	-60.6	.1	.1	1	1
\$26,000.00	1	7	5.0	65.7	-65.7	.0	.0	0	0
\$27,000.00	1	8	10.0	75.7	-75.7	.0	.0	0	0
<b>TOTALS</b>		<b>8</b>	<b>75.7</b>				<b>19.1</b>	<b>8</b>	

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

9.0 of 9.1 kgs wanted at or above the QESP were purchased.

9.0 des 9.1 kilos demandé au prix de vente ou au dessus ont été acheté.

**Kgs Saleable = 7.63, Kgs Non-Saleable = 1.37**

**Next Exchange closes at 4:00 p.m., Tuesday December 1, 2009**

**Results are available Friday December 4, 2009**

**Tel. :(506) 432-4330 Fax: (506) 432-4333 Quota: (506) 432-4334**

Month	Nov	Oct	Sept	Aug	Jul	Jun	6 month avg.
Clearing Price	\$24,500	\$24,800	\$25,000	\$25,600	\$26,200	\$25,800	\$25,317
Kgs on Exchange	9.0	9.0	26.3	7.4	27.0	56.0	22.5
Kgs by Transfer	.0	.0	.0	20.4	.0	.0	3.4

**NB Domestic Milk Pool**

Domestic Market	Butterfat Quota	Butterfat Shipped	Fill Rate	Butterfat	Protein	Lactose	HL	
October 2009	439,577	438,840	99.83%	\$8.5082	\$8.3948	\$1.5171	\$71.44	
Dairy Year	1,301,496	1,272,395	97.76%	\$9.0522	\$8.8143	\$1.5486	\$72.96	
<b>Marginal Market</b>								
October 2009		712		\$0.0000	\$0.0000	\$0.0000	\$0.00	
Dairy Year		2,341		\$0.0000	\$0.0000	\$0.0000	\$0.00	
<b>Deductions &amp; SNF Ratios</b>	<b>Transport</b>	<b>Promotion</b>	<b>Admin</b>	<b>Lab Fee</b>	<b>Total Ded Per HL</b>		<b>SNF Ratios</b>	<b>Target Ratio</b>
	<b>Per HL</b>	<b>Per Kg of Total Solids</b>						
October 2009	\$2.66	\$.1020	\$.0604	\$.0016	\$4.81	Current Month	2.2465	2.2937
Dairy Year	\$2.54	\$.1020	\$.0604	\$.0016	\$4.65	Past 12 Mo's	2.3037	
<b>Components &amp; Quality</b>	<b>Somatic Cell Count</b>	<b>Standard Plate Count</b>	<b>Lab Past. Count</b>	<b>Butter Fat</b>	<b>Protein</b>	<b>Lactose &amp; O.S.</b>	<b>Total solids</b>	<b>Rejected Loads</b>
October 2009	234,600	8,134	216	4.0309	3.4042	5.6513	13.0864	1
Dairy Year	254,887	8,936	372	3.8692	3.3112	5.6541	12.8345	4

October 2009 Credit Exchange \$1.39/kg

**DENB Mission**

To represent the interests of New Brunswick dairy farmers in their pursuit of operating sustainable dairy farms that produce high quality milk within a supply management system.

### Quota Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on 1st working day of month.**

**All bids must be accompanied by confirmation of funds from your lending institution. Bids without confirmation of funds will not be accepted.**

**Bids or offers above \$28,000 will not be accepted.**

Producers selling all of their quota on an exchange will be subject to a security deposit of \$1000/kg that will be returned 30 days after effective date of the transfer.

### Credit Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on the 4th working day after the 15th of the month.** Results are available morning of 25th. Producers exiting industry may purchase/sell credits one month following effective date of sale. *If you do not receive your statement in time to review your credit position, please call the office and we will fax /email your statement to you.*

### Milk Penalty Funding

**Re-active funding:** Producers subject to milk quality penalty may access **\$100** from Milk Penalty Fund to offset, **once per year**, cost of visit from a milk quality technician.

**Pro-active funding:** Producers advised of second or subsequent milk quality infraction, prior to a penalty assessed, is allowed to offset, **once per year**, cost of a visit from milk quality technician to a **maximum of \$500.** Producers may apply for funding by forwarding paid invoices to DFNB office.

### Minimum Quota Holdings Policy

Producers with fewer than ten (**10**) kilograms of daily quota will not have their milk picked up. In the event that a producer's quota is reduced below the **ten kilograms** due to a sale, transfer, temporary or general reduction, provided the producer does hold some quota the Board will only pick up the producer's milk for one month following the day on which his or her quota is reduced below the minimum.

### Group Insurance

Monthly Single Coverage July 1/09: \$111.33

Monthly Family Coverage July 1/09: \$309.31

Questions regarding claims or enrolment? Please call: **Emily Murphy of Alodium Financial at: 1-800-994-5155 or 863-0580**

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### Weekend/After Hour Quality Milk Problems

Should a producer require alternate transportation due to **quality related concerns**, R&G Transport Ltd. will now be the first contact (**432-9170**). *If no answer, please leave a message.* R&G personnel will advise of DFNB's policy with respect to extra transportation costs.

### Weekend/After-Hour Service:

Please call **432-4330**. The Answering Service will contact DFNB staff.

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provincial governments or provincially regulated marketing boards.

Canada's Supply Managed Commodities continue to be concerned based on the comments they are receiving from their legal council that including technical measures in this Chapter may have far reaching consequences that will challenge Canada's supply managed system.

### CMSMC Committee unable to come to a consensus on implementing a 1.5% quota reduction for November 1, 2009:

Although most provinces recognize that the dramatic increase in butter stocks forecast for July 2010 requires proactive measures now, member provinces are finding it difficult to justify an across the board quota reduction for all provinces. Some provinces believe that there should be different consequences imposed on those provinces that have been producing below their provincial quota as compared to those provinces who have been producing at near normal levels. The CMSMC members agreed that they would consult amongst each other in an attempt to find a resolution to this matter so that production comes forward in at acceptable levels to meet Canadian requirements.

### Four of the Five Provincial Producer boards agree to move forward with the P5 Harmonized Quota Policy:

Dairy Farmers of PEI is not prepared to adopt all of the elements of the P5 Harmonized Quota Policy at this time. The 4 remaining provincial producer boards have agreed to proceed without DFPEI at this time. DFNS, DFNB, FPLQ and DFO have respectively named their representatives who will sit on the Joint Quota Committee. Reg Perry was selected to represent DFNB and attended the first meeting of this committee in Quebec City on November 13. The Joint Quota Committee was to define the level of quota that they would recommend each provincial marketing board issue to its producers. It is expected that the Joint Quota Committee will be recommending that producers in provinces which offer quota leasing or credit exchanges such as Nova Scotia and New Brunswick issue 0.5% less quota since the Joint Quota Committee estimates that those programs increase the level of quota fill as compared to those provinces who do not offer such programs to their producers. The Joint Quota Committee would also be drafting a request that they would recommend each board either independently or conjointly send to the Canadian Dairy Commission instructing them to take steps to pool the financial consequences of provincial over quota as well as pool individual producer over quota as of December 1, 2009. The Joint Quota Committee is also recommending a transition period for pooling provincial over quota from December 1, 2009 to July 2010 during which the provincial over quota to be pooled would be limited to 0.2% of a province's quota. In NB's case this represents roughly 10,300 kilos of provincial over quota which would be pooled during that time. No such limits would exist after July 2010.

### MASTITIS CAPSULE 6 — KEEPING THE UDDER CLEAN!

A score of 3 on the udder cleanliness scale entails a threefold increase in the risk of infection, while a score of 4 means a sevenfold increase. How would you score the udder of your cows?



Reference: CBMRN Cow Cleanliness Assessment illustrated fact sheet. Photo credit: "Less Mastitis, Better Milk" (Pierre Lévesque, 2004), distributed by the Fédération des producteurs de lait du Québec. "For more practical information and resources about udder health, visit the Website [www.mastitisnetwork.org](http://www.mastitisnetwork.org) and register right away to receive our Mastitis- Flash electronic bulletin."



Réseau canadien de recherche sur la mammité bovine  
Canadian Bovine Mastitis Research Network

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**Board Meeting:** Directors met on October 22 & 23 to deal with regular business and review policy and present reports from the number of committee that the Board is active in. The Board's auditor presented his audited financials to the Board of Directors and recommended a change to the presentation of the valuation of the Board's indemnity fund from cost to fair market value. The Board also changed its practice of rolling any surpluses or deficits from transportation and promotion pool operations into retained earnings in favor of carrying any surpluses or deficits into the next fiscal year.

## ADS

**Advertising Rates:** Active producers will continue to be allowed to put dairy related word ads at no charge. For other parties interested in advertising, the rates will be \$400 (full page), \$225 (½ page), \$120 (¼ page) and \$65 (1/8 page). Please Note: Ads must be received by 8th of month and will be advertised for two months only unless otherwise notified.

**Help Wanted:** Full-time position available October 1, 2009 on a dairy farm. Duties include chores, field work and some milking. Benefits included and housing is available. Please contact John or Debbie Wesselius at 372-9717 or email dairysweet@nb.aibn.com

**For Sale:** Good quality 4 X 5 round bale hay \$30. Please call Bill at 372-9081 or Nathan at 381-5235.

**For Sale:** 2 Kverneland Plows—16" bottoms, one rigid frame and one with auto-resets. Excellent condition. Please call: 485-2009.

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**Dairy Specialist:** Brian MacDonald 444-4951 Cell:433-0509

**IDCA: (Dairy Calibrations)** Eric Hope-Rapp 357-8399

**Quality Milk Management:** Don Anderson 433-3188; 433-4958; Cell: 432-5598 or email: udder1@nb.sympatico.ca

**Hoof Trimming:** E. Duivenvoorden 433-1864

**Hoof Trimming:** Peter Jones 372-5215

**Custom Manure Spreading:** 1-800-833-9899 or 433-0867

**Custom Manure Spreading:** 756-3645

**Cull Cows:** Sussex Co-op taking cull cows 4 days/week, shipping to Yerxa Meats in Keswick Ridge. Trucking arranged anywhere in NB. Please call Sarah @ 432-1841 or Dave @ 432-1826 for information and pricing.

**Atlantic Dairy & Forage Institute (ADFI)** Should you have any research or task that ADFI could be of assistance, please contact the Research Farm at 1-506-368-6241 or email margilin@xplornet.com Website: www.adfiresearch.org. The website is now bilingual.

## Upcoming Events

**DFNB Board Meeting:** Nov 30 - Dec 1 & Dec 3, 2009

**DFNB AGM:** December 1-3, 2009 Delta Fredericton Reservations may be made on-line at:

[www.deltafredericton.com/dair112909001](http://www.deltafredericton.com/dair112909001)

### HOLSTEIN CANADA EDUCATION AWARDS

Holstein Canada is pleased to offer an Award of \$750 to students who have completed at least one year of University or College. See [www.holstein.ca](http://www.holstein.ca) (young adults/awards section) for more information. Application deadline is Monday Nov 30, 2009 to Holstein Canada.

### 2010 NATIONAL YOUNG ADULT HOLSTEIN CONVENTION

Saint Hyacinthe, Quebec from Apr 7 - 11, 2010 for Young Adults aged 19-29 as of March 31, 2010. See [www.holstein.ca](http://www.holstein.ca) for more information. Application deadline is Monday Dec 7, 2009 to NB Holstein Branch c/o Lorraine Allen email kitkat@nb.sympatico.ca or fax 506-363-3701

### Maritime Dairy Industry Scholarships:

Two \$2000 scholarships are being made available to students who have completed at least 2 years of post-secondary education and currently enrolled in a program that has application to the dairy industry. Applications and selection criteria for the scholarships are available at [dairynutrition.ca](http://dairynutrition.ca).

### Step Up Program offered by Canadian Farm Business Management Council

This program brings beginning and experienced farmers together from all different kinds of farm businesses. Someone who is interested in starting their own farm business becomes a mentee and is matched with a mentor farmer who currently owns and operates the type of business they are wishing to pursue. For more information on this program please visit the STEP UP pages on [farmcenter.com](http://farmcenter.com) or contact Heather Ferrier at 1-888-232-3262 ext.32 or by e-mail at [heather@cfbmc.com](mailto:heather@cfbmc.com).

**Environmental Farm Plan:** The EFP Coordinator will be in the following regions in the month indicated.

Month	Region	
December	Northeast	2
January	Central	5
February	Carleton-Vic	6
March	Northwest	1

John will be helping farmers start out the first two week of each month and finish up the last two weeks. Please contact Andi Emrich at the Agricultural Alliance office (506-452-8101) prior to that month to schedule assistance.

**NB CATTLE PRODUCERS ANNUAL ZONE MEETINGS:** Producers will have the opportunity to hear information on the following topics: Single Desk Selling of Tags, Herd Renewal/Elite Sire, MBC, CCA/NCO, 1st Electronic Sale, Price Insurance, Grain Policy/ Red Meat Strategy, Abattoirs – waste material disposal, Levinoff/ABP, SRM cost, Election of Directors for Madawaska, Carleton, & Sussex, Financial reports.

Nov 16	7:30pm Northwest	St.Basile – Cathedral Hall
Nov 17	7:30 pm Carleton/Victoria	Wicklow – Ag. Center
Nov 18	7:30 pm Fredericton	Keswick Ridge Hall
Nov 20	7:30 pm Sussex	Ag. Center
Nov 23	7:30 pm Moncton	Ag Center
Nov 24	7:30 pm Kent	St. Norbert Hall
Nov 25	7:30 pm Miramichi	Community Hall
Nov 26	7:30 pm Bathurst	Ag Center

## READY TO GO TO PASTURE?

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