

MILK MATTERS

Dairy Farmers of New Brunswick
Producteurs laitiers du Nouveau-Brunswick

P.O. Box 5034, Sussex, NB E4E 5L2 Tel: (506) 432-4330 Fax: (506) 432-4333 E-mail: nbmilk@nbmilk.org

A monthly publication for New Brunswick milk producers

May 15, 2010

Blend Price: The average price paid to the 232 producers in NB for April 2010 milk was **\$73.68/hl** for milk containing BF 3.8697 kg/hl, Protein 3.2798 kg/hl and LOS 5.6872 kg/hl

Quota Exchange Deadline:
Tuesday, June 1, 2010
4:00 pm

Credit Exchange Deadline:
Thursday, May 20, 2010
4:00 pm

DFNB will review if it can accept the current P5 Quota Policy on May 26, 27, 2010

Producers continue to reduce production levels in response to the 2% quota reduction that was implemented last December

Producer Email: Please advise DFNB if you have an email: nbmilk@nbmilk.org

BOARD OF DIRECTORS

Reginald Perry Chairman, Sussex	433-5243
Paul Gaunce Vice-Chair, At-Large	832-4756
Lisa Beaulieu Director-At-Large	445-3032
Philip Christie Fredericton	466-4305
Gerald Daley North East	546-5969
Reint-Jan Dykstra Moncton	372-4685
Fons De Jong Woodstock	375-4049
Fred Waddy Director-At-Large	372-8812
Marcel Daigle North-West	736-9262

Board Meeting

Directors met on May 4 and 5 to review the first draft of the 2010-11 budget, production trends, and deal with producer requests. Directors also had the opportunity to meet with executive members from Dairy Farmers of Ontario, Fédération des producteurs laitiers du Québec and Dairy Farmers of Nova Scotia where they focused on trying to find some common ground on harmonizing quota policies within the P5; and also discussed how best to advance the P5 concept beyond the pooling of markets and revenues.

DFNB will review if it can accept the current P5 Quota Policy on May 26, 27, 2010

DFNB directors will evaluate whether they should fully adopt the P5 Harmonized Quota Policy and join with Ontario, Quebec and Nova Scotia in the sharing of provincial and producer over quota.

In order for DFNB to become fully compliant with the P5 Quota Policy, DFNB needs to accept that provinces who offer their producers a credit exchange or quota leasing program are required to issue 0.5% less quota to their producers. This difference in quota issuance to producers is based on the observations that provinces that have these programs are better able to fill 100% of their provincial quota than those who don't. Since Quebec & Ontario don't provide these programs, they are required to provide their producers with 0.5% more daily quota to encourage them to fill 100% of their provincial quota.

As a result, DFNB would need to adjust the daily quota issued to NB producers to 14,112 kilos per day, which is 0.4% lower than what was issued to producers prior to December 1, 2009 or 1.6% higher than December 1 levels. DFNB would also have to accept the P5 Quota Committee's April 13, 2010 recommendations to maintain that level of quota issuance up until December 2010.

DFNB would then need to adjust its over quota penalty to \$0 pay by removing the additional \$35.00 per hl levy that it added on January 1, 2010.

DFNB would also be required to issue 2 non-cumulative credit days per month to their producers during August, September, October and November 2010. These same incentive days are being provided to producers in Ontario, Quebec and Nova Scotia to encourage production at times when demand for dairy products in the marketplace is at its highest.

As a last step, DFNB, along with Dairy Farmers of Ontario, the Fédération des producteurs laitiers du Québec and Dairy Farmers of Nova Scotia would have to jointly submit a request to the Canadian Dairy Commission stating their desire to share any financial implications associated with provincial over quota and producer over quota. DFNB would then join DFO, FPLQ & DFNS on the P5 Quota Committee to review production trends and bring forward recommendation on quota issuance, fall incentives and other quota policies for provincial producer boards to consider and implement.

Producers continue to reduce their production levels in response to the 2% quota reduction that was implemented last December

Although it looks like New Brunswick will have used up most, if not all, of its flexibility under the national continuous quota system, it seems as though we will be able to avoid an over quota penalty for April 2010.

Current forecasts indicate that New Brunswick will exceed its 0.5% flexibility in May
Continued

Dairy Farmers of New Brunswick

Quota Exchange for May, 2010

Price in Dollars	# of Sellers	Total Cum Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers	Total Cum Buyers
\$24,500.00	1	1	1.0	1.0	53.4	54.4	.0	0	17
\$25,000.00	0	1	.0	1.0	53.4	54.4	13.0	4	17
\$26,100.00	0	1	.0	1.0	40.4	41.4	2.0	1	13
\$26,500.00	1	2	5.0	6.0	33.4	39.4	.0	0	12
\$26,999.00	0	2	.0	6.0	33.4	39.4	2.0	1	12
\$27,000.00	3	5	18.2	24.2	13.2	37.4	15.5	4	11
QESP \$27,750.00	1	6	8.0	32.2	-10.3	21.9	0	0	7
\$27,796.00	1	7	11.5	43.7	-21.8	21.9	.0	0	7
\$27,797.00	1	8	11.6	55.3	-33.4	21.9	.0	0	7
\$27,798.00	1	9	11.6	66.9	-45.0	21.9	.0	0	7
\$27,799.00	1	10	11.6	78.5	-56.6	21.9	.0	0	7
\$27,999.00	0	10	.0	78.5	-56.6	21.9	2.0	1	7
\$28,000.00	1	11	25.0	103.5	-83.6	19.9	19.9	6	6
TOTALS		11	103.5				54.4	17	

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

21.9 of 32.2 kgs offered at or below the QESP were sold.

21.9 des 32.2 kilos offert au prix de vente ou au dessous ont été vendu.

Kgs Saleable = 13.14, Kgs Non-Saleable = 8.76

Next Exchange closes at 4:00 p.m., Tuesday June 1, 2010

Results are available Friday June 4, 2010

Tel. : (506) 432-4330 Fax: (506) 432-4333 Quota: (506) 432-4334

Month	May	Apr	Mar	Feb	Jan	Dec	6 month avg.
Clearing Price	\$27,750	\$27,748	\$27,500	\$26,556	\$25,000	\$24,000	\$26,426
Kgs on Exchange	21.9	54.0	23.6	25.1	24.1	15.6	27.4
Kgs by Transfer	.0	.0	.0	.0	.0	.0	.0

NB Domestic Milk Pool

Domestic Market	Butterfat Quota	Butterfat Shipped	Fill Rate	Butterfat	Protein	Lactose	HL	
April 2010	416,892	434,605	104.25%	\$9.1392	\$8.9858	\$1.5546	\$73.68	
Dairy Year	3,825,240	3,902,296	102.01%	\$9.1562	\$8.9850	\$1.5794	\$74.57	
Marginal Market								
April 2010		115		-\$4.2900	-\$4.2000	-\$.7401	(\$33.99)	
Dairy Year		6,004		-\$1.7752	-\$1.7583	-\$.3100	(\$14.72)	
Deductions & SNF Ratios	Transport	Promotion	Admin	Lab Fee	Total Ded		SNF Ratios	Target Ratio
	Per HL	Per Kg of Total Solids			Per HL			
April 2010	\$2.86	\$1.010	\$0.0604	\$0.0016	\$4.95	Current Month	2.3173	2.2937
Dairy Year	\$2.59	\$1.014	\$0.0604	\$0.0016	\$4.70	Past 12 Mo's	2.3111	
Components & Quality	Somatic Cell Count	Standard Plate Count	Lab Past. Count	Butter Fat	Protein	Lactose & O.S.	Total solids	Rejected Loads
April 2010	223,167	8,771	142	3.8697	3.2798	5.6872	12.8367	1
Dairy Year	237,831	8,027	228	3.9094	3.3199	5.6661	12.8953	6

April 2010 Credit Exchange \$11.50/kg

DENB Mission

To represent the interests of New Brunswick dairy farmers in their pursuit of operating sustainable dairy farms that produce high quality milk within a supply management system.

Quota Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on 1st working day of month.**

All bids must be accompanied by confirmation of funds from your lending institution. Bids without confirmation of funds will not be accepted.

Bids or offers above \$28,000 will not be accepted.

Producers selling all of their quota on an exchange will be subject to a security deposit of \$1000/kg that will be returned 30 days after effective date of the transfer.

Credit Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on the 4th working day after the 15th of the month.** Results are available morning of 25th. Producers exiting industry may purchase/sell credits one month following effective date of sale. *If you do not receive your statement in time to review your credit position, please call the office and we will fax /email your statement to you.*

Milk Penalty Funding

Re-active funding: Producers subject to milk quality penalty may access \$100 from Milk Penalty Fund to offset, **once per year**, cost of visit from a milk quality technician.

Pro-active funding: Producers advised of second or subsequent milk quality infraction, prior to a penalty assessed, is allowed to offset, **once per year**, cost of a visit from milk quality technician to a **maximum of \$500.** Producers may apply for funding by forwarding paid invoices to DFNB office.

Revised Minimum Quota Holdings Policy

The Board will cease picking milk up at farms who hold less than ten (10) kilograms of daily quota or less than one (1) kilogram of saleable quota one month after a producer falls below these prescribed limits.

Group Insurance

Monthly Single Coverage July 1/09: \$111.41 or \$114.95 (With Dependant Life)
Monthly Family Coverage July 1/09: \$309.39

Questions regarding claims or enrolment? Please call: **Emily Murphy of Alodium Financial at:: 1-800-994-5155 or 863-0580**

Weekend/After Hour Quality Milk

Problems

Should a producer require alternate transportation due to **quality related concerns**, R&G Transport Ltd. will now be the first contact (**432-9170**). *If no answer, please leave a message.* R&G personnel will advise of DFNB's policy with respect to extra transportation costs.

Weekend/After-Hour Service:

Please call **432-4330**. The Answering Service will contact DFNB staff.

Producers continue to reduce their production, continued

2010 but only by about 160,000 litres, an impact of \$1.56 per hl. Indications are that production will continue to drop after May and cause the province to go into a negative flexibility position after May goes by. The Board of Directors will monitor production to determine if and when to reintroduce the 2% that was temporarily removed in December 2009 and remove the additional over quota penalty of \$35.00 per hl that was reintroduced in January 2010. Both measures were introduced to help encourage producers to lower their production to help the province avoid over quota. The amount of quota to be reissued to producers will also depend on whether the Board decides to adopt the P5 Quota Policy or not.



Réseau canadien de recherche
sur la mammite bovine
Canadian Bovine Mastitis
Research Network

CLEAN BEDDING FOR A HEALTHY UDDER (Part two)

In addition to *E. coli*, bedding also contains coagulase-negative staphylococci (CNS). According to CBMRN research, coagulase-negative staphylococci (CNS) are responsible for 5.4% of subclinical mastitis cases observed across the country. These episodes of mild mastitis have a short duration but are frequent and contribute an important portion of the average herd SCC. The cleanliness of the cows and their stalls has a large influence on the number of new infections caused by CNS:

- When manure is raked out of the stalls at least 3 times per day, the risk of a new infection in a quarter is 1.5 times less;
- When sand is used as bedding, the risk of infection is 2.4 times less, compared to other types of bedding;
- Adding fresh bedding at least twice a day reduces the risk by 1.3 times;
- An udder with a cleanliness rating of 3 out of 4 has three times more risk of becoming infected, while an udder with a rating of 4 has seven times more risk of infection.

These results should have an impact on the reduction of udder infection, the reduction of SCC in individual cows and in the bulk-tank, as well as on the overall improvement of milk quality, if the farm accords high priority to clean bedding and clean cows.

“For more practical information and resources about udder health, visit the Website www.mastitisnetwork.org and register right away to receive our *Mastitis-Flash* electronic bulletin.”

DFNB SCHOLARSHIPS

Dairy Farmers of New Brunswick is offering three (\$750) Scholarships in the hope that the young men and women who benefit from these scholarships will become tomorrow's contributors to agriculture in this province.

(1) Dairy Farmers of New Brunswick Scholarship—\$750

(2) G.B. Whalen Memorial Scholarship—\$750

(3) Dairy Farmers of N.B. Memorial Scholarship—\$750

Application Forms may be obtained from the DFNB office at 432-4330; on the DFNB website www.nbmilk.org or email: nbmilk@nbmilk.org. All documentation must be received by **June 15, 2010.**

Please forward completed applications to:

Scholarship Committee

Dairy Farmers of New Brunswick

P.O. Box 5034, Sussex, NB E4E 5L2

ADS

Advertising Rates: Active producers will continue to be allowed to put dairy related word ads at no charge. For other parties interested in advertising, the rates will be \$400 (full page), \$225 (½ page), \$120 (¼ page) and \$65 (1/8 page). Please Note: Ads must be received by 8th of month and will be advertised for two months only unless otherwise notified.

For Sale: 4 Surge computer feeders—2 feeds each with approximately 70 tags, herd manager program with new computer last summer. Call Richard Boonstoppel at 363-2768 or email: rbnstpp1@aernet.ca

For Sale: 1979 John Deere Forage Harvester—working condition comes with spare parts. Please call Nick for more details @ (506) 684-0306

For Sale: Small hay and straw bales. Phone Rino Durette at 506-235-3582 or 506-235-5067 (cell) or Roland at 506-235-227.

For Sale: 14 foot Jiffy Hi-Dump Wagon in good condition. Please contact Ed Crandlemire at 375-6054; cell: 392-7421 or email: cranfarm@aernet.ca

For Sale: 4 X 4 Round Bales of hay and silage. Call 485-2956.

For Sale: 10 calf hutches. Please phone Kevin at 871-6927.

For Sale: Round Bales of hay. Call Dale or Robin at 375-8022

For Sale: DeLaval—Plate Cooler; Receiving Jar Pump; Ration Master II Power Supply; Pulsation Power Supply; Level Control; Flex auger for double four milking parlour; control box for New Holland forage harvester. Call 756-2957 or 756-3645.

For Sale: 2 Joskin liquid manure tank spreaders (12,000 & 4,000 litre capacity) tandem wheels—Both in good condition. Please phone: 433-6511.

For Sale: Fine chopped straw bedding. Large quantity available—competitive price. Can deliver by walking floor trailer. Please contact Gerben Klomp maker at 235-2316.

For Sale: 6 ½' Cedar fence stakes (southern NB) Call 433-0936

Dairy Specialist: Brian MacDonald 444-4951 Cell:433-0509
IDCA: (Dairy Calibrations) Eric Hope-Rapp 357-8399

Quality Milk Management: Don Anderson 433-3188;
433-4958; Cell: 432-5598 or email: udder1@nb.sympatico.ca

Hoof Trimming: E. Duivenvoorden 433-1864

Hoof Trimming: Peter Jones 372-5215

Custom Manure Spreading: 1-800-833-9899 or 433-0867

Custom Manure Spreading: 756-3645 or 756-2957

Cull Cows: Sussex Co-op taking cull cows 4 days/week, shipping to Yerxa Meats in Keswick Ridge. Trucking arranged anywhere in NB. Please call Sarah @ 432-1841 or Dave @ 432-1826 for information and pricing.

Atlantic Dairy & Forage Institute (ADFI) Should you have any research or task that ADFI could be of assistance, please contact the Research Farm at 368-6241 or email margilin@xplornet.com Bilingual Website: www.adfiresearch.org.

Upcoming Events

DFNB Board Meeting: May 26-27, 2010

Antique Power Show: The 14th Annual Show will be held in Sussex on May 22-23, 2010 at the Agricultural Museum of New Brunswick, Princess Louise Park. **Saturday:** Parade—10am; Lunch—\$8. Antique Auction—1:00 pm.; **Sunday:** Antique Tractor Pull—10:30 am Admission: \$7.00. Please contact Richard Brown 832-5683 or Gerry MacDonald 485-2002 for more information

For Sale:

Sawdust for bedding
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Apoahqui, NB E5P 3W9
(506) 432-0560

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N.B. Regulation 2010-19 under the Natural Products Act

Please note changes to the revised Regulation 2010-19. To view a complete copy of the Regulation, please view the Government website: <http://www.gnb.ca/0062/acts/BBR-2010/2010-19.pdf> **OR** contact the New Brunswick Farm Products Commission at 453-3647 for a printed copy.

DFC Promotion Items For Events & Farm Tours:

Please contact Karen Aucoin (506) 384-4899 or contact Nathalie Faucher (Montreal) at nathalie.faucher@dfc-plc.ca