

MILK MATTERS

Dairy Farmers of New Brunswick
Producteurs laitiers du Nouveau-Brunswick

P.O. Box 5034, Sussex, NB E4E 5L2 Tel: (506) 432-4330 Fax: (506) 432-4333 E-mail: nbmilk@nbmilk.org

A monthly publication for New Brunswick milk producers

June 15, 2010

Blend Price: The average price paid to the 233 producers in NB for May 2010 milk was **\$72.14/hl** for milk containing BF 3.8329 kg/hl, Protein 3.2593 kg/hl and LOS 5.7013 kg/hl

Quota Exchange Deadline:
Friday, July 2, 2010
4:00 pm

Credit Exchange Deadline:
Monday, June 21, 2010
4:00 pm

DFNB will adopt the remaining elements of the P5 Quota Policy

2% Conversion of non-saleable quota eliminated for August 2012 and 2013

NB officially over quota in April

Producer Email: Please advise DFNB if you have an email: nbmilk@nbmilk.org

BOARD OF DIRECTORS

Reginald Perry Chairman, Sussex	433-5243
Paul Gaunce Vice-Chair, At-Large	832-4756
Lisa Beaulieu Director-At-Large	445-3032
Philip Christie Fredericton	466-4305
Gerald Daley North East	546-5969
Reint-Jan Dykstra Moncton	372-4685
Fons De Jong Woodstock	375-4049
Fred Waddy Director-At-Large	372-8812
Marcel Daigle North-West	736-9262

Board Meeting

Directors met on May 26, 27 and reviewed the second draft of the 2010-11 budget, production trends and dealt with producer requests. Directors also considered whether it should fully comply with the P5 Quota Policy and reviewed the remaining 4 annual 2% saleable to non-saleable quota conversions.

DFNB will adopt the remaining elements of the P5 Quota Policy

DFNB directors agreed to fully adopt the P5 Quota Policy and have requested to join with Ontario, Quebec and Nova Scotia producers in sharing any provincial and producer over quota. Dairy Farmers of Ontario, the Fédération des producteurs laitiers du Québec and Dairy Farmers of Nova Scotia are considering a recommendation from the P5 Quota Committee to include DFNB in the sharing of producer and provincial over quota effective July 1, 2010.

As stated in last month's newsletter, to comply, New Brunswick needed to make three modifications which are listed below.

Issue 14,112 kilos of Daily Quota to NB Producers:

DFNB will increase the Daily Quota issued to producers by 1.6% on June 1, 2010 to achieve the level of issuance required by the P5. Producers should not anticipate any further increases or decreases unless recommended by the P5 Quota Committee.

Impose \$0 pay for producer over quota:

DFNB adjusted the producer over quota levy to \$0 pay effective June 1, 2010 by removing the additional \$35.00 per hl levy that was introduced January 1, 2010.

Issue 2 non-cummulative incentive days - August, September, October & November:

NB's producers will be provided with 2 non-cumulative credit days per month in August, September, October and November 2010. These same incentives are being provided to producers in Ontario, Quebec and Nova Scotia.

DFNB along with Dairy Farmers of Ontario, the Fédération des producteurs laitiers du Québec and Dairy Farmers of Nova Scotia will continue to work to address Dairy Farmers of Prince Edward Island's concerns. DFNB will also become a voting member on the P5 Quota Committee.

2% conversion of saleable quota to non-saleable quota

Directors agreed to eliminate the August 2012 and August 2013 2% conversion of saleable quota to non-saleable quota. The August 2010 and August 2011 conversions will go ahead as planned.

NB officially over quota in April and anticipate more over quota in May

Lower than expected fluid sales in April pushed about 90,000 litres of NB's milk into over quota and reduced revenues by \$105,000 or just over \$1.00 per hl.

May's production came in about 1% higher than previously forecast. Although we won't know NB's official over quota position until the end of June when the P10 and P5 pooling calculations are finalized by the Canadian Dairy Commission, NB will likely be about 300,000 litres over quota which will reduce revenues by \$333,000 or \$3.00 per hl, which will be applied against June's milk payout. The forecast beyond May 2010 is showing the normal decline in production which should bring New Brunswick's provincial flexibility to a more manageable level.

Dairy Farmers of New Brunswick

Quota Exchange for June, 2010

Price in Dollars	# of Sellers	Total Cum Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers	Total Cum Buyers
\$25,000.00	0	0	.0	.0	65.5	65.5	14.0	4	15
\$26,000.00	1	1	5.0	5.0	46.5	51.5	.6	1	11
\$26,500.00	0	1	.0	5.0	45.9	50.9	2.0	1	10
\$27,000.00	3	4	4.2	9.2	39.7	48.9	44.4	7	9
QESP \$27,500.00	1	5	3.0	12.2	-7.7	4.5	.0	0	2
\$27,700.00	2	7	12.9	25.1	-20.6	4.5	.0	0	2
\$27,850.00	1	8	5.0	30.1	-25.6	4.5	.0	0	2
\$28,000.00	1	9	20.0	50.1	-45.6	4.5	4.5	2	2
TOTALS		9	50.1				65.5	15	

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

4.5 of 12.2 kgs offered at or below the QESP were sold.

4.5 des 12.2 kilos offert au prix de vente ou au dessous ont été vendu.

Kgs Saleable = 2.70, Kgs Non-Saleable = 1.80

Next Exchange closes at 4:00 p.m., Friday July 2, 2010

Results are available Wednesday July 7, 2010

Tel. :(506) 432-4330 Fax: (506) 432-4333 Quota: (506) 432-4334

Month	Jun	May	Apr	Mar	Feb	Jan	6 month avg.
Clearing Price	\$27,500	\$27,750	\$27,748	\$27,500	\$26,556	\$25,000	\$27,009
Kgs on Exchange	4.5	21.9	54.0	23.6	25.1	24.1	25.5
Kgs by Transfer	.0	.0	.0	.0	.0	.0	.0

NB Domestic Milk Pool

Domestic Market	Butterfat Quota	Butterfat Shipped	Fill Rate	Butterfat	Protein	Lactose	HL	
May 2010	430,788	448,230	104.05%	\$9.0343	\$8.8534	\$1.5184	\$72.14	
Dairy Year	4,256,028	4,350,526	102.22%	\$9.1437	\$8.9714	\$1.5729	\$74.32	
Marginal Market								
May 2010		91		-\$4.2901	-\$4.2000	-\$.7400	(\$34.77)	
Dairy Year		6,095		-\$1.8130	-\$1.7942	-\$.3166	(\$15.02)	
Deductions & SNF Ratios	Transport	Promotion	Admin	Lab Fee	Total Ded Per HL		SNF Ratios	Target Ratio
	Per HL	Per Kg of Total Solids						
May 2010	\$2.32	\$.1010	\$.0604	\$.0016	\$4.41	Current Month	2.3378	2.2937
Dairy Year	\$2.56	\$.1014	\$.0604	\$.0016	\$4.67	Past 12 Mo's	2.3131	
Components & Quality	Somatic Cell Count	Standard Plate Count	Lab Past. Count	Butter Fat	Protein	Lactose & O.S.	Total solids	Rejected Loads
May 2010	225,845	5,313	191	3.8329	3.2593	5.7013	12.7934	0
Dairy Year	236,651	7,760	225	3.9014	3.3135	5.6697	12.8847	6

May 2010 Credit Exchange \$11.00/kg

DENB Mission

To represent the interests of New Brunswick dairy farmers in their pursuit of operating sustainable dairy farms that produce high quality milk within a supply management system.



Quota Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on 1st working day of month.**

All bids must be accompanied by confirmation of funds from your lending institution. Bids without confirmation of funds will not be accepted.

Bids or offers above \$28,000 will not be accepted. (This \$28,000 cap will remain in effect until it is reduced to \$25,000 on August 1, 2012)

Producers selling all of their quota on an exchange will be subject to a security deposit of \$1000/kg that will be returned 30 days after effective date of the transfer.

Credit Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on the 4th working day after the 15th of the month.** Results are available morning of 25th. Producers exiting industry may purchase/sell credits one month following effective date of sale. *If you do not receive your statement in time to review your credit position, please call the office and we will fax /email your statement to you.*

Milk Penalty Funding

Re-active funding: Producers subject to milk quality penalty may access \$100 from Milk Penalty Fund to offset, **once per year**, cost of visit from a milk quality technician.

Pro-active funding: Producers advised of second or subsequent milk quality infraction, prior to a penalty assessed, is allowed to offset, **once per year**, cost of a visit from milk quality technician to a **maximum of \$500.** Producers may apply for funding by forwarding paid invoices to DFNB office.

Minimum Quota Holdings Policy

The Board will cease picking milk up at farms who hold less than ten (10) kilograms of daily quota or less than one (1) kilogram of saleable quota one month after a producer falls below these prescribed limits.

Group Insurance

Monthly Single Coverage July 1/09: \$111.41 or \$114.95 (With Dependant Life)
Monthly Family Coverage July 1/09: \$309.39 **(Rate increases —July 1, 2010)**
Questions regarding claims, rates or enrolment? Please call: **Emily Murphy of Alodium Financial at: 1-800-994-5155 or 863-0580**

Weekend/After Hour Quality Milk Problems

Should a producer require alternate transportation due to **quality related concerns**, R&G Transport Ltd. will now be the first contact **(432-9170).** *If no answer, please leave a message.* R&G personnel will advise of DFNB's policy with respect to extra transportation costs.

Weekend/After-Hour Service:

Please call **432-4330.** The Answering Service will contact DFNB staff.

Spotlight on udder infections at drying-off

Udder infections acquired during the dry period are difficult to diagnose and tend to reduce the following milk production. CBMRN studies demonstrated that coagulase-negative staphylococci (CNS) are the main responsible of those infections in the country with 6% of cases, followed by *S. aureus* – 3 %, *Corynebacterium* – 2.7% and different streptococci (other data were Other bacteria – 1%, No growth – 65% and Contaminated – 20%). Across Canada, the average rate of new udder infections is 17% of quarters. To put it plainly, for every 100 healthy quarters at drying-off (or say 25 cows), we can expect that 17 of them will present a new infection at calving. The rate per region was: West – 17%, Ontario – 21%, Quebec – 15% and Maritime – 12%.

“For more practical information and resources about udder health, visit www.mastitisnetwork.org and register to receive *Mastitis-Flash* electronic bulletin.”

Growing Forward—AgriStability / AgriInvest Industry Advisory

Local representative for AgriInvest and AgriStability is now available to assist New Brunswick producers

The Governments of Canada and New Brunswick have followed through on their commitment to bring AgriInvest and AgriStability program expertise and services closer to the farm gate. Agriculture and Agri-Food Canada (AAFC) and the New Brunswick Department of Agriculture and Aquaculture are pleased to announce a two-year enhanced service delivery pilot project that will offer the services of a seasoned Client Relations Officer in the province.

Léo Leclair is based in Fredericton, New Brunswick, and is fluent in both French and English. He will be meeting with producers at local events to help New Brunswick producers with their participation in business risk management programs. Léo is available to meet with producers on a one-on one basis. To book an appointment to meet with him, please contact him: **452-4045 or email leo.leclair@agr.gc.ca**

For general information about AgriInvest or AgriStability, producers should continue to call AAFC toll free at **1-866-367-8506** to speak to an Information Officer, or visit the program websites at www.agr.gc.ca/agriinvest or www.agr.gc.ca/agristability.

Atlantic Dairy Farmers Emergency Management Planning Takes Next Steps

For almost 2 years dairy producers, staff and resource specialists from the Atlantic Provinces have been working to develop a plan to manage emergency issues that may arise. The plan is now in the final stages of development; however, the task is far from finished. As laid out in an earlier article, each board will have a Core Emergency Management Team (EMT) to be trained and educated on the functions of the new plan. The EMT will be responsible to make decisions on behalf of producers to best support and protect our industry during a time of crisis. In the near future, the EMTs will be engaged in “Table Top” exercises - fictional scenarios to help fine tune the plan and prepare EMTs for potential emergencies. This begins the transition from development to implementation of the plan. After the testing is complete, the documents will be printed and passed along to producers. The Committee hopes to have the emergency management plan out to producers in early fall and have discussions at fall regional meetings and AGM's.

As Co Chair, I have found it has been very satisfying to work with producers and staff from across the Atlantic region on this project. Although each province has unique needs or structures in place we came to agreement on the important issues for the best possible plan for everyone. In the end this is an excellent example of how provinces can work together to create a common vision for the entire good of the industry.

And from my Co Chair, Paul Gaunce, NB, “As we finish the Emergency Management Plan, I would like to say what an enjoyable experience being a co-chair has been for me. The hard work, dedication and sharing of ideas from each province have enabled us to bring forth a complete plan - very user friendly for producers and board staff. Although I hope it never happens, the unfortunate reality of life is that sooner or later we will all face an emergency and I have faith that this plan will help get anyone through the worst.” Submitted by: Kara Irving and Paul Gaunce, Atlantic Emergency Management Planning Committee Co-Chairs

ADS

Advertising Rates: Active producers will continue to be allowed to put dairy related word ads at no charge. For other parties interested in advertising, the rates will be \$400 (full page), \$225 (½ page), \$120 (¼ page) and \$65 (1/8 page). Please Note: Ads must be received by 8th of month and will be advertised for two months only unless otherwise notified.

For Sale: Registered Holstein Milk Cows in various stages of lactation—most to calve in September and October. Please contact Winston Johnson (506) 576-6816

For Sale: 4 Surge computer feeders—2 feeds each with approximately 70 tags, herd manager program with new computer last summer, great for extra parts. Note: to the person who called about them - they were not sold! Please call Richard Boonstoppel at 363-2768 or email: rbnstpl@aernet.ca

For Sale: 1979 John Deere Forage Harvester—working condition comes with spare parts. Please call Nick for more details @ (506) 684-0306

For Sale: Small hay and straw bales. Phone Rino Durette at 506-235-3582 or 506-235-5067 (cell) or Roland at 506-235-227.

For Sale: DeLaval—Plate Cooler; Receiving Jar Pump; Ration Master II Power Supply; Pulsation Power Supply; Level Control; Flex auger for double four milking parlour; control box for New Holland forage harvester. Call 756-2957 or 756-3645.

For Sale: 2 Joskin liquid manure tank spreaders (12,000 & 4,000 litre capacity) tandem wheels—Both in good condition. Please phone: 433-6511.

For Sale: Fine chopped straw bedding. Large quantity available—competitive price. Can deliver by walking floor trailer. Please contact Gerben Klompmaker at 235-2316.

For Sale: 6 ½' Cedar fence stakes (southern NB) Call 433-0936

Canadian Quality Milk Program: For information on implementing the program or questions, please contact: Ashley Baskin, ashley@nbmilk.org 432-4330

Dairy Specialist: Brian MacDonald 444-4951 Cell:433-0509

IDCA: (Dairy Calibrations) Eric Hope-Rapp 357-8399

Quality Milk Management: Don Anderson 433-3188; 433-4958; Cell: 432-5598 or email: udder1@nb.sympatico.ca

Hoof Trimming: E. Duivenvoorden 433-1864

Hoof Trimming: Peter Jones 372-5215

Custom Manure Spreading: 1-800-833-9899 or 433-0867

Custom Manure Spreading: 756-3645 or 756-2957

Cull Cows: Sussex Co-op taking cull cows 4 days/week, shipping to Yexa Meats in Keswick Ridge. Trucking arranged anywhere in NB. Please call Sarah @ 432-1841 or Dave @ 432-1826 for information and pricing.

Atlantic Dairy & Forage Institute (ADFI) Should you have any research or task that ADFI could be of assistance, please contact the Research Farm at 368-6241 or email margilin@xplornet.com Bilingual Website: www.adfiresearch.org.

Upcoming Events

DFNB Board Meeting: July 6-7, 2010

Open House — New Freestall Dairy Barn

Waldow Farms Ltd. of Corn Hill, NB invite you to our open house on July 10th, 2010 from 10 a.m. to 5 p.m.

Features include a 32 stall inside rotary parlor, water beds, Boumatic Step Guardian foot bath and a screw type manure press-solids used for bedding. Located at 3120 Route 890, Corn Hill. For more details, please call Joerg 756-0843, Karl 756-0514, or Blake 756-0908.

NB HOLSTEIN BREEDER'S DAY

Saturday Aug 7, 2010 11am Rain or Shine

Hosted by Everanne Farms (Everett and Joanne Frazee & Family), 11 Ravine Road, Norton 506-485-2348 Organized kid's games, BBQ, door prizes and more.. Mark your calendars!

HOLSTEIN BREEDERS - NOT TOO LATE FOR AN AD

"Spotlight on NS National Convention Directory" Deadline for all Breeder Ads is **July 31**. Early bird savings ended June 1st but NB BRANCH is still offering 25% Discount plus another 5% Discount if our new logo is included. Please reserve space asap by using the Breeder Form received or contact Lorraine Allen kitkat@nb.sympatico.ca Not sure what to do for an Ad - contact Angela Masters at angela@atlanticholsteinnews.ca. Thinking of a scenic farm photo? Perhaps Jon Raymond Dykstra could help you at jon.dykstra@hotmail.com

SEMEX ALLIANCE AND HOLSTEIN CANADA SPONSOR CANADA-AUSTRALIA YOUNG ADULT EXCHANGE

Brantford, Ontario – The Semex Alliance and Holstein Canada are proud to once again sponsor a young adult exchange program along with their Australian counterparts, Semex Pty. Ltd and the Victorian Branch of the Holstein-Friesian Association of Australia. This program offers a young Canadian the opportunity to experience the Australian dairy industry firsthand, and an Australian or New Zealand youth to travel to Canada and gain insight into our Canadian dairy industry.

Applications are available at www.semex.com and www.holstein.ca for a Canadian youth with a firm application deadline of July 15, 2010. For additional information please contact Brenda Lee-Turner (bturner@semex.com) at Semex Alliance or Alain Lajeunesse (alajeunesse@holstein.ca) at Holstein Canada.

Canadian Federation of Agriculture 75th Anniversary

In celebration of the 75th anniversary of the Canadian Federation of Agriculture, the CFA is holding a photo contest as well as an agricultural awards banquet to showcase the work of producers and farm groups who strive to raise awareness and foster growth of agriculture in Canada.

The theme of the photo contest is "The face of farming". Photos may depict farming or portraits of farmers, including landscape photos, portraits of children, and much more. Each photographer may submit up to 3 photographs. A completed application form must be included with the photo(s). The form and photo should be emailed to communications@cfafca.ca. Email entries are preferred but they may also be mailed to: CFA Photo Contest, The Canadian Federation of Agriculture, 21 Florence Street, Ottawa, Ontario K2P 0W6

Visit the website: (<http://www.cfa-fca.ca/whats-new/coming-events/75th-anniversary>) for further details and application forms. The deadline for nominations is Friday September 10, 2010 at 4pm.

DFC Promotion Items For Events & Farm Tours:

Please contact Karen Aucoin (506) 384-4899 (karena@duenorth.com) or contact Nathalie Faucher (Montreal) at nathalie.faucher@dfc-plc.ca

Grilled Fruit Kebabs with Tangy Lemon Yogurt Sauce

Course	Prep. Time	Cooking Time
Desserts & Sweets	20 mins	8 mins
Freezing Time	Yields	
1 hr	6 servings	

preparation

What You Need

12 chunks each: peeled papaya, banana, mango, pineapple and kiwifruit
12 strawberries
1/4 cup (50 mL) **butter**, melted
1/4 cup (50 mL) honey
Tangy Lemon **Yogurt** Sauce (see recipe below)

Instructions

Thread fruit chunks and strawberries onto 12 skewers. (If wooden skewers are used, soak in cold water for 30 minutes).

Combine **butter** and honey. Brush honey **butter** over kebabs.

Barbecue 3 to 4 minutes per side or until hot and glazed, brushing occasionally with honey **butter**. Serve immediately with Tangy Lemon **Yogurt** Sauce.

Tangy Lemon Yogurt Sauce:

Combine 1 container (500 g) vanilla **yogurt**, 1/3 cup (75 mL) honey, 1 1/2 tsp (7 mL) grated lemon rind and 2 tbsp (30 mL) lemon juice. Chill 1 hour to blend flavors.

Makes 2 1/2 cups (625 mL).



nutritional info

Per serving

Energy: 377 calories
Proteins: 5 g
Carbohydrates: 76 g
Fat: 9 g
Calcium: 151 mg (15 %
Recommended Daily Intake)
Fibre: 5 g
Sodium: 121 mg

Open House — New Freestall Dairy Barn

Waldow Farms Ltd. of Corn Hill, NB
invite you to our open house
on July 10th, 2010 from 10 a.m. to 5 p.m.
Features include a 32 stall inside rotary parlor,
water beds, Boumatic Step Guardian foot bath
and a screw type manure press-solids used for
bedding.

Located at 3120 Route 890, Corn Hill.
For more details, please call:

Joerg 756-0843
Karl 756-0514
Blake 756-0908

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Mark Webster, CFP
Wealth Advisor

If you are between the ages of 60 and 85, in reasonable health and have at least \$100,000 of non-registered investment capital, you should consider the insured annuity strategy.

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