

# MILK MATTERS

Dairy Farmers of New Brunswick  
Producteurs laitiers du Nouveau-Brunswick

P.O. Box 5034, Sussex, NB E4E 5L2 Tel: (506) 432-4330 Fax: (506) 432-4333 E-mail: nbmilk@nbmilk.org

A monthly publication for New Brunswick milk producers

## January 15, 2018

**Blend Price:** The average price paid to New Brunswick producers who shipped milk in **December 2017: \$76.36/hl or \$17.99/kg of BF** for milk containing: BF **4.2446** kg/hl, Protein **3.3736** kg/hl and LOS **5.7120** kg/hl.

**Quota Exchange Deadline:**  
Thursday, February 1, 2018  
4:00 pm

Please email bids to  
[quota@nbmilk.org](mailto:quota@nbmilk.org)

**Credit Exchange Deadline:**  
Friday, January 19, 2018  
4:00 pm

Please submit credit bids/offers on  
the DFNB Portal at [www.nbmilk.org](http://www.nbmilk.org)

### Incentive Days 2018

January 2018—1 day

February 2018—1 day

March 2018—1 day

**Email:** Please provide an email at [nbmilk@nbmilk.org](mailto:nbmilk@nbmilk.org) to keep up-to-date on important dairy industry news.

### DFNB Annual Report:

Available online at [www.nbmilk.org](http://www.nbmilk.org) or you may obtain a printed copy by calling the office.

### DFNB BOARD OF DIRECTORS

<b>Paul Gaunce</b> Chairman	<b>832-4756</b>
<b>Richard vanOord</b> Vice-Chairman	<b>461-8281</b>
<b>Denis Cyr</b> North-West	<b>445-3103</b>
<b>Fons De Jong</b> Woodstock	<b>375-4049</b>
<b>Nick Duivenvoorden</b> Director-At-Large	<b>237-2087</b>
<b>Reint-Jan Dykstra</b> Moncton	<b>372-4685</b>
<b>Peter Kaye</b> Director-At-Large	<b>546-3914</b>
<b>Gerald Daley</b> North East	<b>546-5969</b>
<b>Robert Woods</b> Sussex	<b>832-5888</b>

## National Pricing Formula Results for February 1, 2018:

The formula triggered a decrease of 0.3476% based on the average of the 2.196% decrease to the Cost of Production from \$77.41 to \$75.71 and the 1.501% increase to the Consumer Price Index. This 0.3476% decrease was moderated by two previously agreed to Class price increases. In Class 1 (Fluid Milk), the decrease was applied in part to butterfat and to solids non-fat, the decrease for Class 2 to 4 products (mainly Yogurt and Cheese) was applied solely to protein and lactose & other solids. The result of the formula and the previously agreed to increases is expected to reduce overall producer returns on all milk by \$0.09 per hl.

## Young Dairy Leadership Program:

Jerry Bos and Karlee Duivenvoorden were selected at the January 3rd, 2018 Board meeting to participate in DFNB's 2018 young dairy leadership mentorship program. Jerry and Karlee will be required to attend DFNB's Board meeting at its Sussex, NB office on January 30-31, 2018 and Dairy Farmers of Canada's Annual Policy Conference in Ottawa February 5-8, 2018, as well as other meetings during the course of 2018. The selected individuals will have their travel, room and meal expenses covered to attend the meetings.

## A4:

The DFNB Board supported the A4 recommendation to (1) hire a joint policy analyst to be shared between the four Atlantic provinces to be cost shared based on quota allocation and (2) hold a joint policy session for producers during the summer of 2018.

## DFNB Committees

At their January 3, 2018 Board meeting, directors chose who would represent the Board on both provincial and national committees.

DFC Board:	Reint-Jan Dykstra
DFC Delegates:	Reint-Jan Dykstra, Paul Gaunce
Balance Co.:	Gerald Daley
P5 Chairs, P5 SB, CMSMC:	Paul Gaunce, Richard vanOord
A4:	Nick Duivenvoorden, Richard vanOord, Bob Woods, Peter Kaye (alt)
NB Dairy Industry Council:	Paul Gaunce, Richard vanOord, Reint-Jan Dykstra (alt)
Milk 2020:	Paul Gaunce, Bob Woods
Valacta:	Denis Cyr
Atlantic Healthy Herds:	Gerald Daley, Reint-Jan Dykstra
P5 Quota:	Gerald Daley, Reint-Jan Dykstra (alt)
New Entrant Selection:	Bob Woods, Richard vanOord, Fons deJong (alt), Wietze Dykstra, Joas vanOord (alt)
P5 Transportation:	Nick Duivenvoorden
P5 Quality:	Fons deJong
ProAction:	Fons deJong, Gerald (alt)
Audit:	Denis Cyr, Bob Woods, Peter Kaye, Fons deJong
Scholarships:	Fons deJong, Denis Cyr
NB Cattle:	Nick Duivenvoorden, Peter Kaye (alt)
NB Ag Alliance:	Bob Woods, Peter Kaye (alt)
NB Quality:	Nick Duivenvoorden, Fons deJong, Peter Kaye

## New Entrant Application Deadline January 20, 2018

Interested individuals must submit their 5 year business plan and their non-refundable \$100 application fee to Dairy Farmers of New Brunswick after January 1 but no later than January 20, 2018. The Business Plan must include the following:

Pro-forma income statements, cash flow statements and balance sheets for two years; sufficient detail on the ownership structure and governance of the business; a description of the proposed dairy enterprise; the education achieved by the applicant(s); and the applicant's agricultural experience. Applicants are also required to provide a signed letter from all their lenders indicating they have seen and reviewed the business plan and agree to provide financing that is stipulated in the plan.

**Dairy Farmers of New Brunswick**

**Quota Exchange for January, 2018**

Price in Dollars	# of Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers
\$6,000.00		.0	.0	136.5	136.5	5.0	
\$11,000.00		.0	.0	131.5	131.5	1.0	
\$12,345.00		.0	.0	130.5	130.5	2.5	
\$15,000.00		.0	.0	128.0	128.0	25.0	
\$16,000.00		1.0	1.0	102.0	103.0	.0	
\$16,100.00		.0	1.0	102.0	103.0	1.0	
\$16,500.00		.0	1.0	101.0	102.0	1.0	
\$16,543.00		.0	1.0	100.0	101.0	2.5	
\$17,000.00		3.0	4.0	94.5	98.5	25.0	
\$17,100.00		.0	4.0	69.5	73.5	1.0	
\$17,101.00		.0	4.0	68.5	72.5	20.0	
\$17,500.00		1.0	5.0	47.5	52.5	.0	
\$17,561.00		.0	5.0	47.5	52.5	7.5	
\$18,107.00		.0	5.0	40.0	45.0	7.5	
\$18,501.00		.0	5.0	32.5	37.5	10.0	
\$18,888.00		.0	5.0	22.5	27.5	2.5	
\$19,000.00		1.0	6.0	19.0	25.0	.0	
QESP \$19,900.00		2.0	8.0	17.0	25.0	.0	
\$20,000.00		43.4	51.4	-26.4	25.0	.0	
\$20,001.00		.0	51.4	-26.4	25.0	20.0	
\$21,000.00		1.0	52.4	-47.4	5.0	.0	
\$21,900.00		2.0	54.4	-49.4	5.0	.0	
\$22,000.00		8.0	62.4	-57.4	5.0	.0	
\$22,050.00		.0	62.4	-57.4	5.0	5.0	
\$23,000.00		15.0	77.4	-77.4	.0	.0	
\$24,000.00		61.5	138.9	-138.9	.0	.0	
<b>TOTALS</b>	<b>22</b>	<b>138.9</b>				<b>136.5</b>	<b>16</b>

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

8.0 of 25.0 kgs wanted at or above the Quota Exchange Selling Price of \$19,900.00 were purchased.

8.0 des 25.0 kilos demandé au prix de vente de \$19,900.00 ou au dessus ont été acheté.

There was a total of 138.9 kgs offered for sale and total bids to purchase of 136.5 kgs.

Il y avait un total de 138.9 kgs proposés à la vente et le total des offres pour l'achat de 136.5kg.

Next Exchange closes at 4:00 p.m., Thursday February 1, 2018

Results are available Tuesday February 6, 2018

Tel. : (506) 432-4330 Fax: (506) 432-4333 Quota: (506) 432-4330

Month	Jan	Dec	Nov	Oct	Sept	Aug	6 month avg.
Clearing Price	\$19,900	\$17,097	\$0	\$20,000	\$20,000	\$20,000	\$19,399
Kgs on Exchange	8.0	9.5	.0	21.5	49.5	21.0	21.9
Kgs by Transfer	.0	.0	.0	.0	.0	.0	.0

**NB Domestic Milk Pool**

Domestic Market	Butterfat Quota	Butterfat Shipped	Fill Rate	Butterfat	Protein	Lactose	HL	Under SNF Incentive
December 2017	567,139	572,096	100.87%	\$10.4288	\$6.9836	\$1.4846	\$76.36	\$8,746.56
Dairy Year	2,784,449	2,676,095	96.11%	\$10.4792	\$7.2572	\$1.5105	\$76.10	\$68,037.69
Marginal Market								
December 2017		210		\$0.0000	\$0.0000	\$0.0000	\$0.00	
Dairy Year		1,035		\$0.0000	\$0.0000	\$0.0000	\$0.00	
Deductions & SNF Ratios	Transport	Promotion	Admin	Lab Fee	Total Ded Per HL		SNF Ratios	Target Ratio
	Per HL	Per Kg of Total Solids						
December 2017	\$2.61	\$0.1139	\$0.0605	\$0.0011	\$4.95	Current Month	2.1405	2.2937
Dairy Year	\$2.57	\$0.1139	\$0.0605	\$0.0011	\$4.88	Past 12 Mo's	2.1817	
Components & Quality	Somatic Cell Count	Standard Plate Count	Lab Past. Count	Butter Fat	Protein	Lactose & O.S.	Total solids	Rejected Loads
December 2017	190,155	10,690	110	4.2446	3.3736	5.7120	13.3302	0
Dairy Year	194,953	8,923	3,167	4.1379	3.3176	5.6934	13.1489	3

**December 2017 Credit Exchange \$0.75/kg**

9318 kgs of the 9882 kgs wanted at or below the Credit Exchange Selling Price were purchased.

Producers above -10 days of credits are eligible to buy credits. Producers below -10 days of credits are eligible to sell credits.

Please review your statement to determine kgs eligible to sell / buy on the January 2018 Exchange.

\*\*DFNB encourages all producers to submit credit bids/offers on the Portal at [www.nb milk.org](http://www.nb milk.org) - click on LOGIN link. \*\*

Forms are available on the DFNB website: <https://www.nb milk.org/en/producer-info/forms-to-download>

Email to submit forms for bids/offers on the Quota Exchange: [quota@nbmilk.org](mailto:quota@nbmilk.org)

### Quota Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on 1st working day of month.**

**All bids must be accompanied by confirmation of funds from your lending institution if bid is greater than prior month's "Due Producer". Producers will not be allowed to combine their "Due Producer" amount with their confirmation of funds from a financial institution to bid for quota equal to the combined amounts. Bids or offers above \$24,000 will not be accepted.** Producers selling all of their quota on an exchange will be subject to a security deposit of \$1000/kg that will be returned 30 days after effective date of the transfer.

### Credit Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on the 4th working day after the 15th of the month.** Results are available on the morning of 25th. Producers exiting industry may purchase/sell credits one month following effective date of sale. *If you do not receive your statement in time to review your credit position, please call the office and we will fax /email your statement to you.*

### Milk Penalty Funding

**Re-active funding:** Producers subject to milk quality penalty may access \$100 from Milk Penalty Fund to offset, **once per year**, cost of visit from a milk quality technician.

**Pro-active funding:** Producers advised of second or subsequent milk quality infraction, prior to a penalty assessed, is allowed to offset, **once per year**, cost of a visit from milk quality technician to a **maximum of \$500.** Producers may apply for funding by forwarding paid invoices to DFNB office.

### Minimum Quota Holdings Policy

**The Board will cease picking milk up when the farm's total daily quota falls below ten (10) kilograms.**

### Group Insurance Rates 12/01/2017

The Co-operators, Group insurance:  
**Monthly Single Coverage: \$119.33**  
**Monthly Family : \$329.75**

Questions regarding claims, rates or enrolment? Please call:

**Emily Murphy of Alodium Financial :**  
**1-800-994-5155 or 506-850-1643**

**Email: emilymurphy@rogers.com**

### Weekend/After Hour Quality Milk

**Problems:** Should a producer require alternate transportation due to **quality related concerns**, Agropur will now be the first contact (**432-0476**). *If no answer, please leave a message.* Agropur personnel will advise of DFNB's policy with respect to extra transportation costs.

### Weekend/After-Hour Service:

Please call **432-4330**. The Answering Service will contact DFNB staff.



## Dairy Farmers of Canada

**Jacques Lefebvre** joins Dairy Farmers of Canada as Chief Executive Officer

**OTTAWA – January 8, 2018** – Dairy Farmers of Canada (DFC) is pleased to announce the appointment of Mr. Jacques Lefebvre as Chief Executive Officer (CEO), effective January 8, 2018. With over

25 years of experience across multiple sectors, Mr. Lefebvre is a strong leader that brings a wealth of knowledge and insight to DFC. Additionally, in his former role at the Dairy Processors Association of Canada (DPAC) as President and Chief Executive Officer, he has an in-depth understanding of Canada's dairy sector, and the importance of Canadian dairy producers to our economy, and to the health and well-being of Canadians.

"It is my great pleasure to announce that Jacques Lefebvre will be joining DFC as our new CEO. He is a proven leader and is deeply committed to our dairy sector," said Pierre Lampron, President of DFC. "Jacques understand all of the challenges that we are facing, and will be a champion for us. I look forward to working closely with Jacques."

Mr. Lefebvre has held senior executive positions with national member organizations, both in the business and not-for-profit sectors.

"I am very excited to be joining DFC and for the opportunity to work closely with our Board of Directors, members, staff, and stakeholders, on behalf of Canadian dairy farmers," said Jacques Lefebvre, DFC's CEO. "I welcome the opportunity to use my past experience, inside and outside of the dairy sector, to bring our industry together as we face tremendous pressure on trade and government relations issues. It is more important than ever that we work collectively to defend and promote the industry."

### Dairy Farmers of Canada News Centre:

<https://www.dairyfarmers.ca/news-centre/document-library>

## Transportation

### Bulk Milk Tanks:

All bulk milk tanks needing calibrated will be coordinated by DFNB staff using the calibration services of both Dairy Farmers of Ontario (DFO) and International Dairy Calibrations Atlantic Ltd. (Eric Hope-Rapp). If you are planning to install a new tank or have installed one recently, please call **432-4330** so your farm can be added to the schedule.

### Before replacing your bulk milk tank remember:

New tanks of 1000 US gallons (3780 liters) must have a minimum outlet of 3 inches with a butterfly valve; New tanks less than 1000 must have a minimum tank outlet of 2 inches with a butterfly valve; **Used tanks of any size must have a minimum tank outlet of 2 inches with a butterfly valve.**

### Additional Pickups:

Currently producers can request (if bulk milk transporters have the equipment/capacity) up to 45 pickups over 24 months at an extra charge of \$2.00 per hl over monthly transportation rate. Producers may now request between 46 and 90 everyday pickups over 24 months at an extra charge of \$4.00 per hl over monthly transportation rate. The \$2.00 and \$4.00 per hl will be the minimum charge. In the event that additional equipment has to be dispatched, then the charge will be equivalent to the actual transportation costs.

The Bulk Milk Pickup Order was revised for producers who produce an amount of milk in a 48 hour period that exceeds the legal holding capacity of a tri axle truck tanker to permit the transporter to pick up their milk on a daily basis without additional charges or limits to the producer.

### Winter 2017/2018:

Please check your tank capacity for the winter months whereas a snow storm could mean losses that may be avoidable. The milk pickup requirements are that each farm has the capacity to store their fifth milking in the cooler. If there is a storm advisory for your area, it may be wise to ask if we could pick your milk up a day early on a truck passing close by. This will help you and the drivers to have a bit of space if the roads are not passable. Please contact Veronica McEwen with these requests either at the Office 432-4330 or by Cell 432-0092.

### Driveway Policy:

Producers are reminded that the portion of the driveway and yard that the milk truck travels must be cleared of snow, and ice surfaces must be salted and sanded. (*Farm Pick-Up Standard Operating Procedures*)

## Dairy Farmers of Canada

Are you passionate about the dairy industry? Do you participate in various local events or offer farm tours? Do you enjoy teaching people about how milk gets from the farm to the table? If so, Dairy Farmers of Canada can help by providing you with various promotional items, resources as well as material (i.e. outdoor tent, table top game, table cover, etc.). Note that all requests will be processed on a first-come, first-served basis and should be put-in at **least 6 weeks** prior to your event. To learn more about what we can offer, just contact Dairy Farmers of Canada's Regional Project Manager, Michelle Arseneau Leger, at 1-800-465-2697 (ext. 3) or [michelle.arseneaulleger@dfc-plc.ca](mailto:michelle.arseneaulleger@dfc-plc.ca).

**Advertising Rates:** Active producers may submit dairy related word ads at no charge. *Producer ads will be advertised for two months only, unless otherwise notified.* For other parties interested in advertising, the monthly rates will be \$400 (full page), \$225 (½ page), \$120 (¼ page) and \$65 (1/8 page). All ads must be received by 8th of month.

**Office Space For Lease:** 29 Milk Board Road, Roachville, 1100 sq feet divided in 4 Offices, Boardroom, and Storage Room. Please call: 432-4330 or email: [nbmilk@nbmilk.org](mailto:nbmilk@nbmilk.org)

## SERVICES

**Maritime Quality Milk:** [www.milkquality.ca](http://www.milkquality.ca)

**NB Research & Productivity Council (RPC) 452-1212**

RPC Building, 921 College Hill Rd, Fredericton NB

**Composition testing, contact:** [Jill.Hav@rpc.ca](mailto:Jill.Hav@rpc.ca)

**Microbiology testing, contact** [Corrie.Maston@rpc.ca](mailto:Corrie.Maston@rpc.ca)

**Quality Milk Management:** Don Anderson 432-5598 or [udder1@nb.aibn.com](mailto:udder1@nb.aibn.com)

**Antibiotic Testing:** Agropur Cooperative. 432-1950, Ext 245. Sample bottle must include Name, Producer#, Email, Phone #, Cow#, Drug Used.

**Dairy Specialist:** Brian MacDonald Cell: 433-0509

Email: [brian.macdonald@gnb.ca](mailto:brian.macdonald@gnb.ca)

**Livestock Feed Specialist:** David Dykstra phone: 434-5755 [david.dykstra@gnb.ca](mailto:david.dykstra@gnb.ca); @NbForage

**AgExpert Analyst Certified Advisers:**

David Christie 466-4305; Kim Waalderbos 260-3004

**Hoof Trimming:** E. Duivenvoorden 433-1864;

Peter Jones 866-0531

**Relief Milking and Farm Sitting**—Daily & Hourly rates

Jens vanderHeide 851-1793; [jvan\\_der\\_heide@hotmail.com](mailto:jvan_der_heide@hotmail.com)

**Custom Manure Spreading:**

1-800-833-9899 or 433-0867; 756-3645 or 756-2957

**NB Environmental Farm Plan**

John Russell 452-8101 or 381-2887 [john@fermeNBfarm.ca](mailto:john@fermeNBfarm.ca)

**Sussex Co-op Livestock Auction:**

Sales every other Wednesday at 11:30 am Call: 432-1841

**Bob Calve Prices :** <http://bovin.qc.ca/en/price-info/cull-cattle-and-bob-calves/daily/>

**Wood Ash for Growers:** Call Gerben at 506-235-0652

**NB Beef Cattle Research Council:** Free webinars:

<http://www.beefresearch.ca/resources/webinars.cfm>

**Dairy Farmers of Nova Scotia newsletter:**

<https://www.dfns.ca/resources-links/newsletters/>

**Milk Producer magazine**

<http://www.milk.org/Corporate/Content.aspx?id=1941>

**Canadian Dairy Commission :** <http://www.cdc-ccl.gc.ca/>

**AgWeather Atlantic:**

<http://atl.agrometeo.org/index.php/weather/local>

## Dairy Farmers of Canada News Centre:

<https://www.dairyfarmers.ca/news-centre/document-library>

## Atlantic Dairy Industry Central Event Calendar

<http://www.valacta.com/EN/Atlantic/Pages/Atlantic-infos.aspx>

If you have events to add, email :

Jeff Gunn at [jgunn@valacta.com](mailto:jgunn@valacta.com) ;

Fred Vanderkloet [fsvanderkloet@gov.pe.ca](mailto:fsvanderkloet@gov.pe.ca) or

Brian MacDonald [brian.macdonald@gnb.ca](mailto:brian.macdonald@gnb.ca)

## Upcoming Events

**DFNB BOARD MEETING:** January 30, 31, 2018

**DFC Annual Dairy Policy Conference:** February 5-8, 2018

Fairmont Chateau Laurier, Ottawa <http://dfc-events.ca/>

**Agricultural Alliance of New Brunswick's AGM & Conference**

Crowne Plaza Hotel, Fredericton: January 17-19, 2018

For hotel reservations call 455-3371 or 1-866-444-1946.

For more information contact the Agricultural Alliance staff 452-8101;

[alliance@fermeNBfarm.ca](mailto:alliance@fermeNBfarm.ca) Website: [www.fermenbfarm.ca](http://www.fermenbfarm.ca)

**NB Holstein Branch AGM:** January 31, 2018 — 10:00 am

Fairway Inn, Sussex — There will be guest speaker Phillip Vroegh, with a farm tour of Lonsview Farm following the meeting. For more information, please contact Rianne Dykstra — email: [nbholsteins@gmail.com](mailto:nbholsteins@gmail.com) phone (506) 756-4506, as well as the NB Holsteins Facebook and Twitter Pages for updates re. storm closures etc.

## PRIVATE AGRICULTURE L1 PESTICIDE APPLICATOR CERTIFICATION TRAINING COURSE

**Date:** February 1, 2018 (Snow Date February 2, 2018)

**Time:** 8:30am – 5:30pm (including the exam)

**Cost:** \$225 (tax exempt) (cheques payable to the Minister of Finance)

**Location:** NBCC, 950 Grandview Avenue, Saint John

**Course Material:** You can contact 506-856-2456 or by accessing link: <http://www2.gnb.ca/content/dam/gnb/Departments/env/pdf/LandWaste-TerreDechets/Manuals-Manuels/ApplicatorCoreTrainingManual.pdf>

**SESSION IS AVAILABLE IN ENGLISH ONLY**

A one-day pesticide applicator's training course is scheduled for February 1, 2018. If NBCC is closed on this day due to bad weather, the course will be held on February 2, 2018 (Storm line number is updated by 6:15am please call 506-657-8676 to ensure the campus is open.

This training session covers the material from the Core & Core Supplemental Material and prepares the applicant for writing the open-book Private Agriculture L1 examination.

To register and pay for this training, please contact Stephanie Mason by email [Stephanie.mason@nbcc.ca](mailto:Stephanie.mason@nbcc.ca). If you require study material, please contact the department of environment at 506-453-7945. Please note that NBCC does not provide the books for this course.

**Deadline for registration is Friday, January 26, 2018**

Ken Browne, Instructor ([atlisnb2003@yahoo.com](mailto:atlisnb2003@yahoo.com))

Stephanie Mason, NBCC 506-658-5485

**Dairy Focus Atlantic:** March 20-22, 2018

Halifax Marriott Harbour Front

Registration Information: [www.dairyfocus.org](http://www.dairyfocus.org)

Combining and replacing Nova Scotia's Dairy Focus Conference and new Brunswick's Milk2020 to become Atlantic Canada's leading dairy conference with close to 300 participants, an expert speaker program, complimentary farm tours, over 50 exhibitors and a hospitality experience that will make it worth leaving the farm.

**2018 National Holstein Convention:** April 10-14, 2018

Quebec City

<https://www.holstein.ca/Public/en/News-Events/>

[National Holstein Convention/National Holstein Convention](http://NationalHolsteinConvention.com)



**DAIRY FOCUS**  
*Atlantic*

Presented by: 

Combining and replacing Nova Scotia's Dairy Focus Conference and New Brunswick's Milk 2020 to become Atlantic Canada's leading dairy conference with close to 300 participants, an expert speaker program, complimentary farm tours, over 50 exhibitors, and a hospitality experience that will make it

**worth leaving the farm!**

HALIFAX MARIOTT HARBOURFRONT **REGISTER TODAY!** MARCH 20-22, 2018

[www.dairyfocus.org](http://www.dairyfocus.org)







### P5 Quota Committee

To NB Producers:

The P5 Quota Committee met on January 11 and 12, 2018.

Long term market requirements were discussed.

There is insufficient information at this time to make a recommendation on additional producer quota issuance.

The P5 Quota Committee will continue to monitor milk production and market demand and consider if an adjustment in quota issuance is required for this spring.



The Woodstock Minor Hockey Association thanks the Woodstock Local Area Milk Producers for donating milk to the Atom C hockey tournament held in Woodstock Jan 5-7th. All the kids enjoyed the milk and want to send them all a Thank You!!

