

June 15, 2017

Blend Price: The average price paid to New Brunswick producers who shipped milk in **May 2017: \$78.30/hl or \$19.06/kg of BF** for milk containing BF **4.1072** kg/hl, Protein **3.2454** kg/hl and LOS **5.7284** kg/hl.

Quota Exchange Deadline:

Tuesday, July 4, 2017
4:00 pm

Please email bids to
quota@nbmilk.org

Credit Exchange Deadline:

Wednesday, June 21, 2017
4:00 pm

Please submit credit bids/offers on
the DFNB Portal at www.nbmilk.org

Incentive Days 2017

June 2017—1 day
July 2017—1 day
August 2017—2 days
September 2017—3 days
October 2017—3 days
November 2017—2 days

Email: Please provide an email to keep up-to-date on important dairy industry news. Should you wish to **stop** receiving your producer statement, newsletter, forms, etc. by mail, please advise the Board office at nbmilk@nbmilk.org

DFNB BOARD OF DIRECTORS

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proAction® Traceability – Livestock Premises Identification Numbers

The first step in being compliant with the proAction® Traceability module is to have a Livestock Premises Identification number for your farm. You will need this number to fulfill all the other requirements within the Traceability module.

What is a Livestock Premises?

According to the definition given by Agriculture and Agri-Food Canada; “a premises is any parcel of land on which animals, plants or food are grown, kept, assembled or disposed of.” These premises are defined by the legal land description of your farm or lot. In some cases a farm is made up of several individual properties that are all side by side. All of these properties can be combined under one Livestock Premises Identification number.

Why do I need a Livestock Premises Identification Number?

Knowing where livestock are located provides valuable information in responding to animal disease outbreak or natural disaster. This number is the only location identifier used to track animal birth, animal movements and animal deaths.

How do I get a Livestock Premises Identification Number?

Identifying Livestock Premises is the responsibility of the NB Department of Agriculture, Aquaculture and Fisheries. All livestock producers must fill out and sign an application form to receive a number. There is no cost associated to applying for a Livestock Premises Identification number.

Many dairy producers in NB have already filled out the application form and have been assigned a number. Those who have completed the process already should have received a laminated Livestock Premises Identification certificate within the last few weeks. If you received one, you are encouraged to display this certificate in a visible location on your farm.

For those of you who have not completed the application process you should have received a letter from Dairy Farmers of New Brunswick containing a copy of the application form. It is very important that you fill out the application form and return it to our office as soon as possible.

The proAction® Traceability requirements become mandatory on September 1 of this year, which is only a few short months away. If you have any questions about Premises Identification or any other proAction® requirements please contact Ashley Baskin at the DFNB office. 506-432-4330 ext 105 or ashley@nbmilk.org or visit the proAction website at: www.dairyfarmers.ca/proaction

New Email For Submitting bids/offers on the Quota Exchange:

quota@nbmilk.org

Dairy Farmers of New Brunswick has created a new email for submitting bids/offers on the Quota Exchange — quota@nbmilk.org to avoid bids/offers being forwarded to several different staff members. Please email future bids/offers to quota@nbmilk.org ONLY.

The DFNB online Portal is available for submitting Credit Exchange bids/offers. Please login to www.nbmilk.org to:

- Estimate production for the current period based on pickups processed to date.
- Perform a custom production estimate based on your expected shipment volume or butterfat
- Review test for the current period.
- Submit and manage credit exchange bids/offers while the credit exchange is open.
- View Production data by month since August 2004.

Dairy Farmers of New Brunswick

Quota Exchange for June, 2017

Price in Dollars	# of Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers
\$14,500.00		.0	.0	127.9	127.9	6.0	
\$19,000.00		1.0	1.0	120.9	121.9	.0	
\$20,000.00		1.0	2.0	119.9	121.9	2.0	
\$20,100.00		.0	2.0	117.9	119.9	.2	
\$21,000.00		1.0	3.0	116.7	119.7	.0	
\$21,500.00		.0	3.0	116.7	119.7	1.0	
\$21,600.00		.0	3.0	115.7	118.7	1.0	
\$22,000.00		.0	3.0	114.7	117.7	4.0	
\$22,500.00		29.4	32.4	81.3	113.7	.1	
\$23,000.00		3.0	35.4	78.2	113.6	.0	
\$23,499.00		5.0	40.4	73.2	113.6	.0	
QESP \$24,000.00		20.0	60.4	53.2	113.6	113.6	
TOTALS	7	60.4				127.9	20

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

60.4 of 113.6 kgs wanted at or above the Quota Exchange Selling Price of \$24,000.00 were purchased.

60.4 des 113.6 kilos demandé au prix de vente de \$24,000.00 ou au dessus ont été acheté.

There was a total of 60.4 kgs offered for sale and total bids to purchase of 127.9 kgs.

Il y avait un total de 60.4 kgs proposés à la vente et le total des offres pour l'achat de 127.9kg.

Next Exchange closes at 4:00 p.m., Tuesday July 4, 2017

Results are available Friday July 7, 2017

Tel. : (506) 432-4330 Fax: (506) 432-4333 Quota: (506) 432-4330

Month	Jun	May	Apr	Mar	Feb	Jan	6 month avg.
Clearing Price	\$24,000	\$23,202	\$20,500	\$20,989	\$21,408	\$21,500	\$21,933
Kgs on Exchange	60.4	33.9	39.3	41.4	38.4	38.1	41.9
Kgs by Transfer	.0	.0	.0	.0	.0	.0	.0

NB Domestic Milk Pool

Domestic Market	Butterfat Quota	Butterfat Shipped	Fill Rate	Butterfat	Protein	Lactose	HL	Under SNF Incentive
May 2017	534,589	543,506	101.67%	\$10.7897	\$7.7333	\$1.5449	\$78.30	\$10,855.74
Dairy Year	5,151,175	5,131,181	99.61%	\$10.4923	\$7.6708	\$1.5699	\$78.03	\$168,363.48
Marginal Market								
May 2017		247		\$.0000	\$.0000	\$.0000	\$0.00	
Dairy Year		3,286		\$.0000	\$.0000	\$.0000	\$0.00	
Deductions & SNF Ratios	Transport	Promotion	Admin	Lab Fee	Total Ded			Target Ratio
	Per HL	Per Kg of Total Solids			Per HL		SNF Ratios	
May 2017	\$2.88	\$.1139	\$.0605	\$.0011	\$5.18	Current Month	2.1849	2.2937
Dairy Year	\$2.62	\$.1139	\$.0605	\$.0016	\$4.94	Past 12 Mo's	2.1879	
Components & Quality	Somatic Cell Count	Standard Plate Count	Lab Past. Count	Butter Fat	Protein	Lactose & O.S.	Total solids	Rejected Loads
May 2017	196,701	7,227	174	4.1072	3.2454	5.7284	13.0811	0
Dairy Year	192,005	9,319	455	4.1506	3.3137	5.7142	13.1785	1

May 2017 Credit Exchange \$4.99/kg

14230 kgs of the 14308 kgs wanted at or above the Credit Exchange Selling Price were purchased.

A box on the producer statement shows how many credit days a Producer can buy or sell without exceeding 150 days.

DFNB will no longer be mailing the critical credit letters (red letters) advising of your credit position. Please review statement for position.

**DFNB encourages all producers to submit credit bids/offers on the Portal at www.nbmilk.org - click on LOGIN link. **

The portal offers: Estimate of production for current period based on pickups processed to date; ability to perform a custom production estimate based on your expected shipment volume or butterfat test for the current period; option to submit and manage credit offers while the credit exchange is open; production data by month since August 2004.

Forms are available on the Dairy Farmers of New Brunswick website: <https://www.nbmilk.org/en/producer-info/forms-to-download>

Quota Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on 1st working day of month.**

All bids must be accompanied by confirmation of funds from your lending institution if bid is greater than prior month's "Due Producer". Producers will not be allowed to combine their "Due Producer" amount with their confirmation of funds from a financial institution to bid for quota equal to the combined amounts. Bids or offers above \$24,000 will not be accepted. Producers selling all of their quota on an exchange will be subject to a security deposit of \$1000/kg that will be returned 30 days after effective date of the transfer.

Credit Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on the 4th working day after the 15th of the month.** Results are available on the morning of 25th. Producers exiting industry may purchase/sell credits one month following effective date of sale. *If you do not receive your statement in time to review your credit position, please call the office and we will fax /email your statement to you.*

Milk Penalty Funding

Re-active funding: Producers subject to milk quality penalty may access \$100 from Milk Penalty Fund to offset, **once per year**, cost of visit from a milk quality technician.

Pro-active funding: Producers advised of second or subsequent milk quality infraction, prior to a penalty assessed, is allowed to offset, **once per year**, cost of a visit from milk quality technician to a **maximum of \$500.** Producers may apply for funding by forwarding paid invoices to DFNB office.

Minimum Quota Holdings Policy

The Board will cease picking milk up when the farm's total daily quota falls below ten (10) kilograms.

Group Insurance Rates 12/01/16

The Co-operators, Group insurance:

Monthly Single Coverage: \$116.00

Monthly Family : \$321.00

Questions regarding claims, rates or enrolment? Please call:

Emily Murphy of Alodium Financial :
1-800-994-5155 or 506-850-1643

Email: emilymurphy@rogers.com
or: Serge LeBlanc at 506-227-9628

Weekend/After Hour Quality Milk

Problems: Should a producer require alternate transportation due to **quality related concerns**, Agropur will now be the first contact (**433-0421**). *If no answer, please leave a message.* Agropur personnel will advise of DFNB's policy with respect to extra transportation costs.

Weekend/After-Hour Service:

Please call **432-4330**. The Answering Service will contact DFNB staff.

ProAction Traceability Requirements and Lac-T Software

Lac-T, the herd management software used by Valacta technicians and available to producers through LactoLogic, is already set up to handle all of the record-keeping that will become mandatory as of September 1 under the traceability component of proAction. From the moment that a cow calves, the new born calf – heifer or bull - is entered in the herd inventory with its NLID number, and the tag can be activated and the birth recorded. Any purchased animal entering the herd can also be recorded, as well as dead animals disposed of on the farm. Although not mandatory under proAction, animals leaving the herd can also be recorded. Whether you use Lac-T yourself on the farm, or let your Valacta Dairy Production Technician handle the record-keeping, Lac-T will be your go-to solution to manage the Traceability requirements of proAction, just as it can now handle the Food Safety (CQM) component. For more information on this service, or to purchase the Lac-T software as an on-farm management software, please ask your local Valacta technician or contact Jeff Gunn, Atlantic Regional Manager, Valacta at (902) 759-4866 or jgunn@valacta.com.

Check that bulk milk tank cooling times are within specs:

All producers should keep a watchful eye on their bulk milk tanks to make sure that the equipment is not only cooling the milk quickly but also keeping at the proper temperature during hot days. The Food Safety Module of proAction®, section 6.1, provides the following helpful reference points: **Critical Limit:** Bulk tank temperature. The first milking must be cooled to 10°C or less within one hour and to a temperature greater than 0°C and less than or equal to 4°C within two hours after milking and maintained at that temperature. When subsequent milkings enter the tank, blend temperature shall not rise above 10°C for longer than 15 consecutive minutes, and milk shall be cooled to a temperature greater than 0°C and less than or equal to 4°C within one hour after milking and maintained at that temperature.

If you have concerns about your pickups, you can contact:

Eagle Transportation – 506-432-9128 Ext 287 - (Cell) 506-432-0476

R.F. Mason Ltd. – 506-433-2049 - (Cell) 506-434-4486

Veronica McEwen – (DFNB Office) 506-432-4330 Ext. 102 - (Cell) 506-432-0092

Credit Exchange Order (2017-03)

The Board approved a change to the DFNB Credit Exchange effective August 1, 2017 by replacing the credit trading limit of 150 times Daily Quota over 24 months with a monthly credit trading limit based on the Daily Quota and Credit Position associated to the Producer's milk statement in the month prior to the Credit Exchange.

Buyers will be those with credits between -10 and +10

Sellers will be those with credits between -10 and -30.

Monthly trade limit will be the lesser of :

⇒ 8 times Daily Quota (month prior to credit exchange), or

⇒ Credit kgs needed to adjust credit position (month prior to credit exchange) to -10 times their Daily Quota (month prior to credit exchange).

Regulation 2010-19 under the Natural Products Act

<http://laws.gnb.ca/en/ShowTdm/cr/2010-19/>

Plans for construction, extension, alteration, installation or replacement

50(1) Plans for the construction, extension or alteration of a dairy farm, including a dairy barn, milking parlour or milk house, shall be submitted to the Commission or an inspector for approval before the work is undertaken.

50(2) Plans for the installation or replacement of a farm bulk tank shall be submitted to the Commission or an inspector for approval before the work is undertaken.

50(3) Plans for the installation of automatic milking systems shall be submitted to the Commission or an inspector for approval before the work is undertaken.

Dairy Farmers, Deeply Rooted for a Strong Future

Copies of DFC's book "Dairy Farmers, Deeply Rooted for a Strong Future" which was created in celebration of the 150th anniversary of Canada, were distributed to producers who attended the spring meetings. If you would like a copy, please stop by the Dairy Farmers of New Brunswick office or contact us to have a copy sent to you or you may also download a pdf: <https://www.dairyfarmers.ca/news-centre/news/policy/dairy-farmers-of-canada-is-proud-to-present-the-book-dairy-farmers-deeply-rooted-for-a-strong-future>

Dairy Farmers of Canada

Are you passionate about the dairy industry? Do you participate in various local events or offer farm tours? Do you enjoy teaching people about how milk gets from the farm to the table? If so, Dairy Farmers of Canada can help by providing you with various promotional items, resources as well as material (i.e. outdoor tent, table top game, table cover, etc.). Note that all requests will be processed on a first-come, first-served basis and should be put-in **at least 6 weeks** prior to your event. To learn more about what we can offer, just contact Dairy Farmers of Canada's Regional Project Manager, Michelle Arseneau Leger, at 1-800-465-2697 (ext. 3) or michelle.arseneaulleger@dfc-plc.ca.

Advertising Rates: Active producers may submit dairy related word ads at no charge. *Producer ads will be advertised for two months only, unless otherwise notified.* For other parties interested in advertising, the monthly rates will be \$400 (full page), \$225 (½ page), \$120 (¼ page) and \$65 (1/8 page). All ads must be received by 8th of month.

Office Space For Lease: 29 Milk Board Road, Roachville, 1100 sq feet divided in 4 Offices, Boardroom, and Storage Room. Please call: 432-4330 or email: nbmilk@nbmilk.org

For Sale:

- 1000 Gal. Surge milk tank with 5 HP compressor and wash system; Heat Exchanger, milk guard -TTR.
All bought new and are in excellent working condition.
Please call 506-328-3897 or email- lvblack@xplornet.com
- 2 JD forage boxes (16A) for sale. Tandem axle— \$4000 each. For info call: 433-5535

SERVICES

Maritime Quality Milk: www.milkquality.ca

Quality Milk Management: Don Anderson 432-5598 or udder1@nb.aibn.com

Antibiotic Testing: Dairytown Processing Ltd. 432-1950, Ext 245. Sample bottle must include Name, Producer#, Email, Phone #, Cow#, Drug Used.

Dairy Specialist: Brian MacDonald Cell: 433-0509
Email: brian.macdonald@gnb.ca

Livestock Feed Specialist: David Dykstra phone: 434-5755
david.dykstra@gnb.ca; @NbForage

AgExpert Analyst Certified Advisers:
David Christie 466-4305; Kim Waalderbos 260-3004

Hoof Trimming: E. Duivenvoorden 433-1864;
Peter Jones 866-0531; Dwayne Black 328-1866

Relief Milking and Farm Sitting—Daily & Hourly rates
Jens van der Heide 851-1793; jvan_der_heide@hotmail.com

Custom Manure Spreading:
1-800-833-9899 or 433-0867; 756-3645 or 756-2957

NB Environmental Farm Plan
John Russell 452-8101 or 381-2887 john@fermeNBfarm.ca

Sussex Co-op Livestock Auction:
Sales every other Wednesday at 11:30 am Call: 432-1841

Bob Calve Prices : <http://bovin.qc.ca/en/price-info/cull-cattle-and-bob-calves/daily/>

Wood Ash for Growers: Call Gerben at 506-235-0652

NB Beef Cattle Research Council: Free webinars:
<http://www.beefresearch.ca/resources/webinars.cfm>

Dairy Farmers of Nova Scotia newsletter:
<http://www.dfns.ca/formsindex.htm>

Milk Producer magazine
<http://www.milk.org/Corporate/Content.aspx?id=1941>

Canadian Dairy Commission Market Bulletins:
<http://www.cdc-ccl.gc.ca/CDC/index-eng.php?id=3830>

The Dairyland Initiative, affiliated with the University of Wisconsin.
Website contains excellent information on many dairy topics such as Calf Ventilation, Stall Sizing and Replacement Housing.
<https://thedairylandinitiative.vetmed.wisc.edu>

AgWeather Atlantic: <http://atl.agrometeo.org/index.php/weather/local>

Bulk Milk Tanks:

All bulk milk tanks needing calibrated will be coordinated by DFNB staff using the calibration services of both Dairy Farmers of Ontario (DFO) and International Dairy Calibrations Atlantic Ltd. (Eric Hope-Rapp). If you are planning to install a new tank or have installed one recently, please call 432-4330 so your farm can be added to the schedule.

Before replacing your bulk milk tank remember:

New tanks of 1000 US gallons (3780 liters) must have a minimum outlet of 3 inches with a butterfly valve; New tanks less than 1000 must have a minimum tank outlet of 2 inches with a butterfly valve; **Used tanks of any size must have a minimum tank outlet of 2 inches with a butterfly valve.**

Additional Pickups:

DFNB has amended its Bulk Milk Pickup order by adding a second level of everyday pickups. Currently producers can request (if bulk milk transporters have the equipment/capacity) up to 45 pickups over 24 months at an extra charge of \$2.00 per hl over monthly transportation rate. The amendment will create a second level where producers may request between 46 and 90 everyday pickups over 24 months at an extra charge of \$4.00 per hl over monthly transportation rate. The \$2.00 and \$4.00 per hl will be the minimum charge, in the event that additional equipment has to be dispatched then the charge will be equivalent to the actual transportation costs.

NB Research & Productivity Council (RPC)

As of April 20, 2017, anyone requiring the services previously offered by the N.B. Dairy Lab, please note that it will now be located at the following address: **RPC Building, 921 College Hill Rd, Fredericton NB E3B 6Z9.** The main line at RPC is **506-452-1212.**

Composition testing inquiries, contact :

Jill Hay—Email: Jill.Hay@rpc.ca

Microbiology testing inquiries, contact :

Corrie Maston—Email: Corrie.Maston@rpc.ca

Please check your “Junk Mail” folder if you are not receiving your test result emails from RPC and add RPC to your “Safe Sender” list.

Upcoming Events

DFNB BOARD MEETING: June 27-28, 2017

Atlantic Dairy Industry Central Event Calendar

<http://www.valacta.com/EN/Atlantic/Pages/Atlantic-infos.aspx>

If you have events to add, email :

Jeff Gunn at jgunn@valacta.com,

Fred Vanderkloet fsvanderkloet@gov.pe.ca or

Brian MacDonald brian.macdonald@gnb.ca



Kaye Farms Ltd.



Youngdale Dairy Farm Ltd.

JULY 7 AND 8 DAIRY BARN OPEN HOUSE



Kaye Farms (July 7, 2017) guided traffic 1517 Church Rd, Canobie, New Brunswick (Near Bathurst)

Youngdale Dairy (July 8, 2017) free flow 6141 N-B 105, Lower Brighton, New Brunswick (Near Woodstock)

Both featuring DeLaval VMS, RPS steel structure Scissor truss, Secco Ventilation Equipment, Flex Stalls, flex fronts and LED lighting from Ibar, Jamesway manure equipment, PFB gating.

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Dairy Farmers of Canada

<https://www.dairyfarmers.ca/news-centre>




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Reg McElroy
Realtor®
Cell: 506.325.8631
reg.mcelroy@century21.ca




Linda Currie
Owner/Broker
Cell: 506.325.8654
linda.currie@century21.ca


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