

MILK MATTERS

Dairy Farmers of New Brunswick
Producteurs laitiers du Nouveau-Brunswick

P.O. Box 5034, Sussex, NB E4E 5L2 Tel: (506) 432-4330 Fax: (506) 432-4333 E-mail: nbmilk@nbmilk.org

A monthly publication for New Brunswick milk producers

September 14, 2018

Blend Price: The average price paid to New Brunswick producers who shipped milk in **August 2018: \$71.40/hl or \$18.05/kg of BF** for milk containing: BF 3.9555 kg/hl, Protein 3.2937 kg/hl and LOS 5.7226 kg/hl.

Quota Exchange Deadline:

Monday, October 1, 2018
4:00 pm

Please email bids to
quota@nbmilk.org

Credit Exchange Deadline:

Thursday, September 20, 2018
4:00 pm

Please submit credit bids/offers on
the DFNB Portal at
www.nbmilk.org

No Fall Incentive Days 2018
Over Quota penalty of \$20/hl on
production over +10 days

DFNB Staff—432-4330

Marilyn Michaud	Ext 101
Veronica McEwen	Ext 102
Lindy Brown	Ext 104
Ashley Baskin	Ext 105
Steve Michaud	Ext 106
Luke Chase	Ext 107

Email: Please provide an email to keep up-to-date on important dairy industry news. Should you wish to **stop** receiving your producer statement, newsletter, etc. by mail, please advise the Board office at nbmilk@nbmilk.org

DFNB BOARD OF DIRECTORS

Paul Gaunce Chairman	832-4756
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Fons De Jong Woodstock	375-4049
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Reint-Jan Dykstra Moncton	372-4685
Peter Kaye Director-At-Large	546-3914
Gerald Daley North East	546-5969
Robert Woods Sussex	832-5888

Fall Meetings 2018

Tuesday	October 16	Sussex	Dept of Agriculture Office, Sussex	10:00 a.m.
Tuesday	October 16	Moncton	Salisbury Legion, Salisbury	10:00 a.m.
Wednesday	October 17	Bathurst	(to be confirmed)	10:00 a.m.
Thursday	October 18	Grand Falls	Dept of Agriculture Office, Grand Falls	10:00 a.m.
Friday	October 19	Woodstock	Mount Pleasant Community Centre	10:00 a.m.
Friday	October 19	Fredericton	Moco Restaurant	10:00 a.m.

The **proAction® Biosecurity Training Sessions** will take place during the DFNB Fall Meetings.

NB Young Producers Participate in Demonstration at Prime Minister Trudeau's Office in Montreal



(Back row L to R: Emma Hayes, Holly Dykstra, Karlee Duivenvoorden, John Weibe Dykstra (Agropur), Marten Dykstra, Jens van der Heide, Nick van der Laan (Agropur) and Spencer Prescott. Front row L to R: Kaitlin Bos, Jerry Bos, Josh Robinson & Micha Jopp (Agropur)

On September 6th 12 young producers from across the province travelled to Montreal, QC to participate in a demonstration outside of Prime Minister Justin Trudeau's riding office. The demonstration was organized by the Fédération de la relève agricole du Québec (FRAQ) which is a young agricultural producer group associated with the Agricultural Producers Union of Quebec.

The purpose of the demonstration was to show support of supply management but also to support and encourage our government's efforts as they continue to defend our supply management systems during the NAFTA negotiations. As the NAFTA negotiations continue, the future of Canadian agriculture is becoming uncertain. Prime Minister Trudeau has vowed to protect our supply management system; however, there is concern that concessions will be made as the United States of America is putting significant pressure on our negotiators.

The event was attended by approximately 500 young producers from Quebec, Alberta, Manitoba and New Brunswick who marched through Montreal to the Prime Ministers Office. Jerry who is currently participating in the DFNB young leader program wrote: "A great group of young producers had the privilege to travel to Montreal to voice our support of supply management. It was a great opportunity to show solidarity with our neighbouring provinces and the farmers of Quebec truly appreciated it. Holly Dykstra, Josh Robinson, Emma Hayes, Spencer Prescott, Karlee Duivenvoorden, Marten Dykstra, Jens van der Heide, my wife Kaitlin and I would like to thank DFNB for sponsoring our trip and the DFNB staff for all the hard work on such short notice organizing transportation. Agropur sponsored Nick Vanderlaan, John-Wiebe Dykstra and Micha Jopp. I do believe that sending us to Montreal was worth it; **it sends a strong and clear message that young producers believe in supply management.**"

**Dairy Farmers of New Brunswick
Quota Exchange for September, 2018**

Price in Dollars	# of Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers
\$20,000.00		.0	.0	158.0	158.0	2.0	
\$22,200.00		.0	.0	156.0	156.0	45.0	
QESP \$23,400.00		1.0	1.0	110.0	111.0	.0	
\$24,000.00		.0	1.0	110.0	111.0	111.0	
TOTALS	1	1.0				158.0	9

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

1.0 of 111.0 kgs wanted at or above the Quota Exchange Selling Price of \$23,400.00 were purchased.

1.0 des 111.0 kilos demandé au prix de vente de \$23,400.00 ou au dessus ont été acheté.

There was a total of 1.0 kgs offered for sale and total bids to purchase of 158.0 kgs.

Il y avait un total de 1.0 kgs proposés à la vente

Next Exchange closes at 4:00 p.m., Monday October 1, 2018
Results are available Thursday October 4, 2018
Tel. : (506) 432-4330 Fax: (506) 432-4333 Quota: (506) 432-4330

Month	Sept	Aug	Jul	Jun	May	Apr	6 month avg.
Clearing Price	\$23,400	\$24,000	\$24,000	\$22,997	\$24,000	\$22,200	\$23,433
Kgs on Exchange	1.0	3.6	80.0	106.1	97.2	182.9	78.5
Kgs by Transfer	.0	.0	.0	.0	.0	.0	.0

NB Domestic Milk Pool

Domestic Market	Butterfat Quota	Butterfat Shipped	Fill Rate	Butterfat	Protein	Lactose	HL	Under SNF Incentive
August 2018	536,557	525,310	97.90%	\$10.5193	\$6.6345	\$1.3912	\$71.40	\$33,560.56
Dairy Year	536,557	525,310	97.90%	\$10.5193	\$6.6345	\$1.3912	\$71.40	\$33,560.56
Marginal Market								
August 2018		619		-\$2.7327	-\$1.9107	-\$0.3917	(\$19.67)	
Dairy Year		619		-\$2.7327	-\$1.9107	-\$0.3917	(\$19.67)	
Deductions & SNF Ratios	Transport	Promotion	Admin	Lab Fee	Total Ded		SNF Ratios	Target Ratio
	Per HL	Per Kg of Total Solids			Per HL			
August 2018	\$2.53	\$1.139	\$0.0635	\$0.0067	\$4.92	Current Month	2.2794	2.2937
Dairy Year	\$2.53	\$1.139	\$0.0635	\$0.0067	\$4.92	Past 12 Mo's	2.1823	
Components & Quality	Somatic Cell Count	Standard Plate Count	Lab Past. Count	Butter Fat	Protein	Lactose & O.S.	Total solids	Rejected Loads
August 2018	244,995	16,266	262	3.9555	3.2937	5.7226	12.9719	1
Dairy Year	244,995	16,266	262	3.9555	3.2937	5.7226	12.9719	1

August 2018 Credit Exchange \$7.00/kg

<https://www.nbmilk.org/downloads/credit-exchange/Credit%20Exchange%20July%202018.pdf>

13,781 kgs of the 13843 kgs offered at or below the Credit Exchange Selling Price were sold.

Producers above -10 days of credits are eligible to buy credits. Producers below -10 days of credits are eligible to sell credits.

Please review your statement to determine kgs eligible to sell / buy on the September 2018 Exchange.

****DFNB encourages all producers to submit credit bids/offers on the Portal at www.nbmilk.org - click on LOGIN link. ****

Forms are also available on the DFNB website: <https://www.nbmilk.org/en/producer-info/forms-to-download>

Email to submit forms for bids/offers on the Quota Exchange: quota@nbmilk.org

Please provide DFNB with an email at nbmilk@nbmilk.org to keep up-to-date on important dairy industry news.

Over Quota Levy: DFNB will be collecting \$2.7327 per kg of Butterfat, \$1.9107 per kg of Protein and \$.3917 per kg of Lactose and Other Solids on production that exceeds a producer's monthly quota and credits. The P5 agreed to allow each province to retain their over quota levies and DFNB has chosen to redistribute any over quota levies collected back into the in-quota blend price. The P5 also agreed to pool revenues and program costs on total production instead of in-quota production.

Regulation 2010-19 under the Natural Products Act

<http://laws.gnb.ca/en/ShowTdm/cr/2010-19/>

Plans for construction, extension, alteration, installation or replacement

50(1) Plans for the construction, extension or alteration of a dairy farm, including a dairy barn, milking parlour or milk house, shall be submitted to the Commission or an inspector for approval before the work is undertaken.

50(2) Plans for the installation or replacement of a farm bulk tank shall be submitted to the Commission or an inspector for approval before the work is undertaken.

50(3) Plans for the installation of automatic milking systems shall be submitted to the Commission or an inspector for approval before the work is undertaken.

Quota Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on 1st working day of month.**

All bids must be accompanied by confirmation of funds from your lending institution if bid is greater than prior month's "Due Producer". Producers will not be allowed to combine their "Due Producer" amount with their confirmation of funds from a financial institution to bid for quota equal to the combined amounts. Bids or offers above \$24,000 will not be accepted. Producers selling all of their quota on an exchange will be subject to a security deposit of \$1000/kg that will be returned 30 days after effective date of the transfer.

Credit Exchange Procedures

Bids/Offers must be submitted on forms provided prior to **4:00 p.m. on the 4th working day after the 15th of the month.** Results are available on the morning of 25th. Producers exiting industry may purchase/sell credits one month following effective date of sale. *If you do not receive your statement in time to review your credit position, please call the office and we will fax /email your statement to you.*

Milk Penalty Funding

Re-active funding: Producers subject to milk quality penalty may access \$100 from Milk Penalty Fund to offset, **once per year**, cost of visit from a milk quality technician.

Pro-active funding: Producers advised of second or subsequent milk quality infraction, prior to a penalty assessed, is allowed to offset, **once per year**, cost of a visit from milk quality technician to a **maximum of \$500.** Producers may apply for funding by forwarding paid invoices to DFNB office.

Minimum Quota Holdings Policy

The Board will cease picking milk up when the farm's total daily quota falls below ten (10) kilograms.

Group Insurance Rates

The Co-operators, Group insurance:

Monthly Single Coverage: \$118.53

Monthly Family : \$329.64

Questions regarding claims, rates or enrolment? Please call:

Emily Murphy of Alodium Financial :

1-800-994-5155 or 506-850-1643

Email: emilymurphy@rogers.com

Weekend/After Hour Quality Milk

Problems: Should a producer require alternate transportation due to **quality related concerns**, Agropur will now be the first contact (**432-0476**). *If no answer, please leave a message.* Agropur personnel will advise of DFNB's policy with respect to extra transportation costs.

Weekend/After-Hour Service:

Please call **432-4330**. The Answering Service will contact DFNB staff.

DFNB Director Elections

As per New Brunswick Regulation 2002-86 under the Natural Products Act (<http://laws.gnb.ca/en/ShowTdm/cr/2002-86>), three members shall be elected for the three-year term to start after the Board's annual meeting in December 2018. These positions are currently held by Fons deJong (Woodstock); Richard vanOord (Fredericton) and Peter Kaye (At-Large). Deadline to receive nominations is October 10, 2018. Information on Director's Roles and Responsibilities is available on the Dairy Farmers of New Brunswick website: https://www.nbmilk.org/images/Board-Orders/1A_Director_Role_Resp_Annex_2011_07.pdf

From "total protein" to "true protein"

By Jean Vigneault, Director - Communications and Union Life, Quebec's Milk Producers

See complete article: http://lait.org/fichiers/Revue/PLQ-2018-09/PLQ-2018-09_ang.pdf

- As of September 1, 2018, composition results will be expressed in terms of true protein (casein + whey protein).
- Test results based on true protein are slightly lower because they do not consider non-protein nitrogen components (urea, ammoniac and other nitrogen molecules).
- Test results of lactose and other solids will be slightly higher to account for non-protein nitrogen components.
- The impact will be revenue-neutral. The price of protein will be increased to compensate for the decrease in quantity. The value of lactose and solids-non-fat will be reduced to offset the addition of non-protein nitrogen components.
- To compare results with previous compositions or for formulating rations, add 0.19 to the new protein concentration result.

Open Farm Day—Sunday, September 16, 2018—Dairy Farms Participating

Participants: <https://fermenbfarm.ca/wp-content/uploads/2018/08/participant-list-2018-FINAL.pdf>

Dixon Valleyview Farms Inc: 5991, Rte 101, Hoyt, NB

Double Oord Farm: 1450 Rte 615, Springfield, York County, NB

Grant's Breeder Farm Ltd.: 2914 Rte 124, Kars NB E5T 2Y1

Perry Hill Farm: 119 Perry Settlement Road, Perry Settlement, NB

Waldow Farms Ltd.: 3120 Route 890, Corn Hill, NB

Shore-View Holsteins: 3265 Main Street, Belledune, NB

Overlake Holsteins: 65 Davidson Lake Rd. Dumfries, NB E6G 1S2

NexGen Solar Farm: 490 Knightville Rd, Mount Pisgah, NB

Hosts: Mark McAloon, Frank Jopp The solar farm was activated in early 2018 and it is the first-ever solar farm in New Brunswick.

DFNB Scholarships Awarded

The \$1000 DFNB Scholarship was awarded to **Logan Ashworth** of Anfield, NB, who is enrolled in the Ag. Business Management program at Dalhousie University Faculty of Agriculture. The \$1000 DFNB Memorial Scholarship was awarded to **Reilly Riordon**, of Pokeshaw, NB, who is enrolled in his first year of the Bachelor of Business/Science program at Queens University. The \$1000 G. B. Whalen Memorial Scholarship was awarded to **Jessica Greenhalgh** of Waterford, NB who is enrolled in her second year of the Bachelor of Agriculture (Animal Science) program at Dalhousie University Faculty of Agriculture.

Sussex Holstein Club Scholarship

The Sussex Holstein Club is now accepting applications for its \$500 scholarships. Applicants must be enrolled in a post-secondary institution and be a resident of southern New Brunswick. Applications are available from the Department of Agriculture, Aquaculture and Fisheries (Sussex office) and Brian Earle at lollipop95@xplornet.ca or 832-9468. Deadline for applications is September 30, 2018.

Blend vs Cost of Production

The Canadian Dairy Commission announced that it would adjust its butter support price on September 1, 2018 from \$8.0062 per kg to \$8.3901 per kg. The CDC's decision was founded on the fact that the cost of production of milk rose by 5.1% due to higher fuel, feed and interest. The CDC reported that this support price adjustment was expected to increase producer revenue by approximately 4.1%. The CDC also noted that the consumer price index for dairy products decreased by 2.5% since 2013 although the price index for food increased by 9.0% on average.

The CDC's press release indicated that this September price increase would replace the February 2019 price adjustment. Producers should not expect another price adjustment until February 2020 unless exceptional circumstances occur.

SERVICES

Maritime Quality Milk: www.milkquality.ca

NB Research & Productivity Council (RPC) 452-1212

RPC Building, 921 College Hill Rd, Fredericton NB

Composition testing, contact: Jill.Hay@rpc.ca

Microbiology testing, contact Corrie.Maston@rpc.ca

Quality Milk Management: Don Anderson 432-5598 or udder1@nb.aibn.com

Antibiotic Testing: Agropur Cooperative. 432-1950, Ext 245. Sample bottle must include Name, Producer#, Email, Phone #, Cow#, Drug Used.

Dairy Specialist: Brian MacDonald Cell: 433-0509

Email: brian.macdonald@gnb.ca

Livestock Feed Specialist: David Dykstra phone: 434-5755 david.dykstra@gnb.ca; @NbForage

Milk2020: <https://www.milk2020.ca/>

AgExpert Analyst Certified Adviser:

Kim Waalderbos 260-3004

Hoof Trimming:

E. Duivenvoorden 433-1864; Peter Jones 866-0531

NB Environmental Farm Plan

John Russell 452-8101 or 381-2887 john@fermeNBfarm.ca

Sussex Co-op Livestock Auction:

Sales every other Wednesday at 11:30 am Call: 432-1841

Bob Calve Prices : <https://app.milk2020.ca/beefreport/default>

NB Beef Cattle Research Council: Free webinars:

<http://www.beefresearch.ca/resources/webinars.cfm>

Dairy Farmers of Nova Scotia newsletter:

<https://www.dfns.ca/resources-links/newsletters/>

Milk Producer magazine

<http://www.milk.org/Corporate/Content.aspx?id=1941>

Le producteur de lait québécois magazine

<http://lait.org/en/our-organization/the-magazine/>

Canadian Dairy Commission : <http://www.cdc-ccl.gc.ca/>

AgWeather Atlantic:

<http://atl.agrometeo.org/index.php/weather/local>

Dairy Farmers of Canada News Centre:

<https://www.dairyfarmers.ca/news-centre/document-library>

Atlantic Dairy Industry Central Event Calendar

<http://www.valacta.com/EN/Atlantic/Pages/Atlantic-Infos.aspx>

If you have events to add, email :

Jeff Gunn at jgunn@valacta.com ;

Fred Vanderkloet fsvanderkloet@gov.pe.ca or

Brian MacDonald brian.macdonald@gnb.ca

AgriStartNB: <https://www.agristartnb.ca/>

A "one-stop shop" for prospective farmers

Bulk Milk Tanks: All bulk milk tanks needing calibrated will be coordinated by DFNB staff using the calibration services of both Dairy Farmers of Ontario (DFO) and International Dairy Calibrations Atlantic Ltd. (Eric Hope-Rapp). If you are planning to install a new tank or have installed one recently, please call **432-4330** so your farm can be added to the schedule.

Before replacing your bulk milk tank remember:

New tanks of 1000 US gallons (3780 liters) must have a minimum outlet of 3 inches with a butterfly valve; New tanks less than 1000 must have a minimum tank outlet of 2 inches with a butterfly valve; **Used tanks of any size must have a minimum tank outlet of 2 inches with a butterfly valve.**

Additional Pickups: Producers can request (if bulk milk transporters have the equipment/capacity) up to 45 pickups over 24 months at an extra charge of \$2.00 per hl over monthly transportation rate and between 46 and 90 everyday pickups over 24

months at an extra charge of \$4.00 per hl over monthly transportation rate. The \$2.00 and \$4.00 per hl will be the minimum charge. If additional equipment has to be dispatched, the charge will be equivalent to the actual transportation costs.

Transportation 2018

If you have concerns about your pickups, you can contact:

Eagle Transportation — 432-9128 Ext 284 — (Cell) 432-0476

R.F. Mason Ltd. — 435-0500

Veronica McEwen — 432-4330 Ext. 102 — (Cell) 432-0092

Advertising Rates:

Active producers may submit dairy related word ads at no charge. Producer ads will be advertised for two months only, unless otherwise notified. For other parties interested in advertising, the monthly rates will be \$400 (full page), \$225 (½ page), \$120 (¼ page) and \$65 (1/8 page). All ads must be received by 8th of the month.

2 Office Spaces For Lease: 29 Milk Board Road, Roachville
1500 sq feet — 4 Offices, Boardroom, Reception and Storage Room
1000 sq feet — 3 Offices, Reception and Storage Room
Please call: 432-4330 or email: nbmilk@nbmilk.org

Wanted:

Due to dry weather conditions throughout the 2018 growing season, the NBCP has received many inquiries from beef producers seeking to purchase hay or silage. If you have hay or silage for sale, please contact Brenda at the NBCP office by phone: 506-458-8534 or email: financialofficer@ams-sag.ca

For Sale:

- **Square bale silage & hay 3X3X6** (Individually wrapped). Please contact 434-2525.
- **Custom Square Baling:** Wrapping available. Baler makes 3X3X6 bales. For more information, please contact 433-0867.
- **Jersey cows, fresh, dry, mid-lactation.** Please contact : 506-654-0777 or greenacresfarminc@ymail.com
- **BOUMATIC ProVantage milking parlour double 7; Auto detacher, keypad metre system; Boumatic vacuum pump; Boumatic computer feed system including collars.** Please contact 506-654-0777 or greenacresfarminc@ymail.com
- **80 Michigan style free stall dividers for mature cows (you dismantle); 50 heifer free stall dividers (different sizes); 4, 10' head locks for calves (ages 2-5 months); 80 stall mats, many fairly new (you dismantle).** Call Stephan at (506) 251-2747 or email at: stephenhwt@yahoo.ca
- **Purebred Holstein Heifers due in September.** Please call 433-1971.
- **Surplus feed listing was emailed to NB producers and is available on request.**

Upcoming Events

DFNB BOARD MEETING: September 25-26, 2018

DFNB AGM: December 4-6, 2018 Delta Fredericton

OPEN FARM DAY: September 16, 2018 (see page 3)

DFNB Fall Meetings: October 16-19, 2018 (See Page 1 for details)

The **proAction® Biosecurity Training Sessions** will take place during the DFNB Fall Meetings.

A one-day pesticide applicator training course: October 18, 2018

8:30 - 15:30, followed by exam for those registered with New Brunswick Community College (NBCC). The cost for the full day training session and exam is \$250 – payable to NBCC. The session covers the material from the Core & Core Supplemental Material and prepares the applicant for writing the open-book Private Agriculture L1 examination. Please contact Stephanie Mason by calling (506-658-5485) or by email (stephanie.mason@NBCC.ca) to register, to receive information for ordering the study material, the exam registration form and course details.

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Progressive Conservative Leader Blaine Higgs was asked by a dairy farmer at the Kent Expo in Sainte-Marie-de-Kent last weekend if he would lift the chocolate milk ban. He said yes, and then proceeded to chug a chocolate milk.

PHOTO: ADAM HURAS/LEGISLATURE BUREAU
Daily Gleaner September 1, 2018

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Drinking milk at lunch helps children top up on 16 essential nutrients that help them get through the afternoon slump. Participate in a School Milk Program.

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DairyExpress+: **DFC's New App For You!**

The new DairyExpress+ app will provide the latest DFC news directly in dairy farmers' pockets, quickly and efficiently – because getting updates faster makes a difference. This app will also allow you to share your reaction to articles and updates with DFC! The app contains a comprehensive FAQ of consumer questions on topics ranging from human nutrition and the value of dairy products, to farming practices and the impact of dairy on the environment to better equip dairy farmers when it comes to answering questions. DFC put rigorous vetting process in place to ensure that this app remains only available to farmers. We review all subscriptions requests in collaboration with provincial dairy organizations. DFC is confident this app will bring value to farmers and members, and is eager to continue improving it and adding services.

Links to download the DairyExpress+ app: App Store (iOS):

<https://itunes.apple.com/ca/app/dairy-express/id1339813305?mt=8>

Google Play (Android):

<https://play.google.com/store/apps/details?id=ca.dairyfarmers.app&hl=en>

If you have trouble finding the app or registering, please send an email to question@dfc-plc.ca.

Dairy Farmers of Canada

Are you passionate about the dairy industry? Do you participate in various local events or offer farm tours? Do you enjoy teaching people about how milk gets from the farm to the table? If so, Dairy Farmers of Canada (DFC) can help by providing you with various promotional items, resources as well as material (i.e. outdoor tent, table top game, table cover, etc.). Note that all requests will be processed on a first-come, first-served basis and should be put-in **at least 6 weeks** prior to your event.

To learn more about what we can offer, contact DFC's

Regional Project Manager, Michelle Arseneau Leger, at 1-800-465-2697 (ext. 3) or michelle.arseneaulleger@dfc-plc.ca.

proAction® Biosecurity Training – Fall 2018

The Atlantic proAction® Coordinators will begin training sessions for the Biosecurity Module in September 2018. In Atlantic Canada, we have been fortunate not to have experienced the devastation that infectious disease outbreaks in dairy cattle can cause to the industry. However, this is not to say that we will continue to be so fortunate; we only must look to our close neighbors in Quebec to see the effect of Salmonella Dublin on herds.

The proAction® Biosecurity Program is designed to increase awareness of disease outbreaks while identifying and reducing the possible risks on our farms. The training sessions will highlight the importance of biosecurity in our country, our provinces and on our farms while also explaining the new requirements of the program. Training will begin in the Fall 2018 and continue into Spring 2019. Module requirements will be added to proAction® validations beginning September 1, 2019. **The Fall 2018 Training Sessions will take place during the DFNB Fall Meetings** – We hope to see you there!

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